

Dollar Tree, Inc.



**Improving Sales
Productivity &
Enhancing
Margins**

Larry Gatta



**Extending the
Multi-Price
Journey**

Rick McNeely



**Operate with
Excellence &
Accelerate
Growth**

Mike Creedon



**Developing
Technology
and Supply
Chain**

Mike Kindy
Bobby Aflatooni



**Adding It
All Up:
\$10+ EPS FY26**

Jeff Davis

Right Team | Right Time



Building Out Our Long-Term Strategy

2023 IMPERATIVES & FOCUS AREAS

DRIVE PRODUCTIVE SALES GROWTH

Enhanced Sales
Customer Focus
Compelling Assortment Strategy

IMPROVE OPERATING EFFICIENCY

Margin Expansion
Productivity Enablement
Smart Investment

TRANSFORM WORK WITH TECH INVESTMENT

Core Protection & Modernization
Data & Analytics
Centers of Excellence

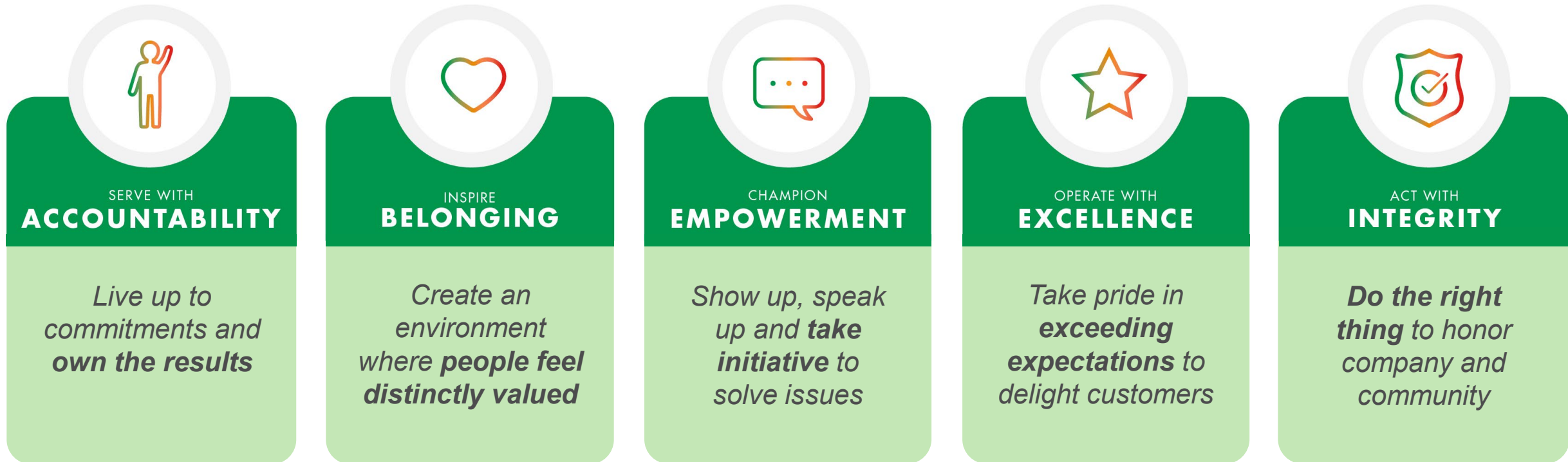
EXTEND OUR CULTURE OF SERVICE TO OUR PEOPLE

Values & Belonging | Talent & Career Growth | Elevated Associate Experience



Our Culture Journey

REFRESHED VALUES ARE THE FOUNDATION FOR TRANSFORMATION



Inspiring Belonging

A DIVERSE TEAM THAT REFLECTS THE COMMUNITIES WE SERVE



Key Takeaways

- Family Dollar is fixable (no structural barriers)
 - There are years of runway of above steady-rate comps that will help close a meaningful portion of the productivity gap to our best-in-class peer
- Dollar Tree has an exciting path to continue increasing profit / store as it makes convicted strides in the multi-price journey
- Supply chain opportunities are game-changing – impact on P&L will ramp over time
- There is no better executive team to lead these transformations
 - Team is strongly incentivized
 - Playbook for Family Dollar has been similarly (and successfully) implemented by our leadership team



Next Level

OUR CLEAR PATH FORWARD