



CIF CATALOG TRAINING GUIDE



Agenda

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- Creating the CIF
 - Using the CIF template
 - Required Fields
- Uploading the Catalog to the Ariba Network
 - Catalog Upload/Publish Process
 - Updating Catalog Subscriptions
 - Catalog Validation and Errors
 - Network Notifications
- Reference Materials and Support Information
- Timeline
- Questions



Roles and Responsibilities

Suppliers are responsible for

- Catalog scope and validation
 - Owns and maintains the Catalog content
- Catalog Development
 - Ariba will provide support for creation of CIF catalogs
 - It is assumed suppliers have some computer and Excel proficiency
- Catalog Updates
 - Assumes suppliers will update catalogs no more than 4 times a year. Please discuss with us if you expect more frequent updates.

Roles and Responsibilities

Dollar Tree will work with suppliers to determine catalog content/pricing.

Note: If product/pricing has not already been agreed on, suppliers and Dollar Tree should have this discussion as soon as possible. Product/Pricing decisions should be complete before Testing(UAT) but must be concluded before a catalog can be migrated to Production.





CREATING THE CIF



CIF – Catalog Interchange Format

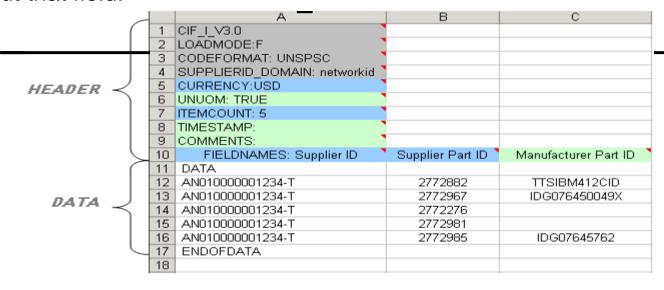
This section is intended to walk you through the process of creating, making additions, updates, or deletions to your online catalog.

The template is in Microsoft Excel format as shown below and can be accessed from the supplier education portal.

2.	A	В	С	D	Е	F	-
1	CIF_I_V3.0						
2	LOADMODE:F	•					
3	CODEFORMAT: UNSPSC						
4	SUPPLIERID_DOMAIN: networkid						
5	CURRENCY:USD						
6	ITEMCOUNT: 5				9		9
7	UNUOM: TRUE						
8	TIMESTAMP:						
9	COMMENTS:						
10	FIELDNAMES: Supplier ID	Supplier Part ID	Manufacturer Part ID	Item Description	SPSC Code	Unit Price	Unit
11	DATA	Visco III					
12	AN010000001234-T	2772882	TTSIBM412CID	Phone - 4-Line System, with Headset and Caller ID	34101004.1	45.24	EA
13	AN010000001234-T	2772967	IDG076450049X	Excel 97 for Dummies Quick Reference Book	55101509.4	19.99	EA
14	AN010000001234-T	2772276		Pens, Blue Ballpoint, Disposable	44121710.2	5.45	DZ
15	AN010000001234-T	2772981		Manilla Folders, Tabbed 3 Position	44122011.6	19.99	GR
16	AN010000001234-T	2772985	IDG07645762	Stapler, Swingline 405, Black	44121615.1	4.95	EA
17	ENDOFDATA						
18					2		5



- The fields of the template are color coded as follows:
 - Gray Fields Not used by suppliers unless specified.
 - Blue Fields Required entries
 - Green Fields Optional entries
- Each field in the Template contains "tool tip" help if you hover your mouse pointer over the field, a note will pop-up with information about that field.





- Enter the data is in the correct fields:
- ▶ Please ensure inputted data does not exceed field size.
- ▶ Field size is indicated in the tool-tip for each field in the header row.



Review header section of file and make note that the only fields that will need modifying are:

ITEMCOUNT - Required.

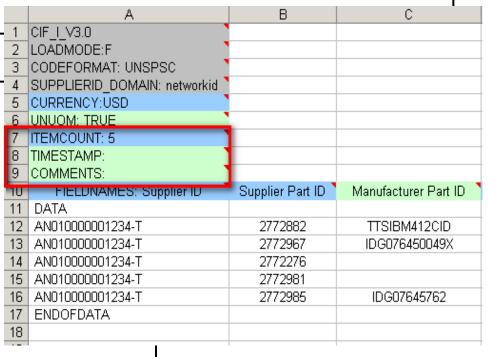
- Represents the total number of line items being loaded.

TIMESTAMP - Optional.

 Used to reflect date & time of file preparation.

COMMENTS – *Optional*.

 Field is available to put any text description of file or other comments.





DATA / ENDOFDATA

- DATA
 - ▶ First line before product lines begin (line 12)
- ENDOFDATA
 - Last line of template
 - Must always appear after last product line

10	EJELDNAMES: Supplier ID	Supplier Part ID	Manufacturer Part ID
11	(DATA)		
12	AN010000001234-T	2772882	TTSIBM412CID
13	AN010000001234-T	2772967	IDG076450049X
14	AN010000001234-T	2772276	
15	AN010000001234-T	2772981	
16	AN010000001234-T	2772985	IDG07645762
17	ENDOFDATA)		
18			



Supplier ID

Description: Enter your Ariba Network ID

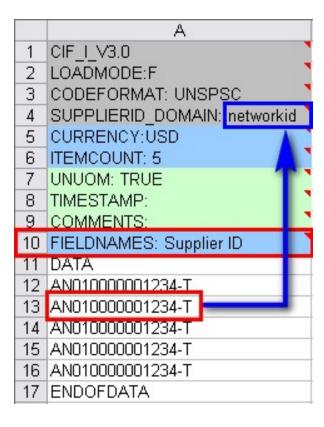
Data Type: String **Maximum length:** 255

Required: Yes

Note: SUPPLIERID_DOMAIN field in the header section must be set to "networkid" when using the Supplier ANID.

- 1. For test files, please add –**T** to the Supplier ID. Example: AN1000004323-**T**
- 2. To find your **ANID**, Log into the Ariba Network website, http://supplier.ariba.com, using your Username and Password.

Note: If you have an Ariba Network account but do not know your Username/password, contact Ariba Support.



Locating your Ariba Network ID

You will need to know your Ariba Network ID in order to create your catalog file. To find your ANID, Log into your Ariba Network account - supplier.ariba.com - using your Username and Password.

Your **ANID** is located in the upper right corner of the screen, directly below your company name.





Supplier Part ID

Description: Supplier's part number. *It is necessary to assign unique codes to each item in the file. Never use characters ?, {, or }, in Supplier Part IDs, as they cause validation errors.

Data Type: String

Maximum length: 255

Required: Yes

Example: "315-515"

Supplier Part ID	Manufacturer Part ID		
2772882	TTSIBM412CID	4	
2772967	IDG076450049X	E	
2772276		E	
2772981	N 0	N	
2772985	IDG07645762	5	
	K.		



Manufacturer Part ID

Description: Manufacturer's Part number

Data Type: String **Maximum length:** 255

Required: No

Example: FLDR-111



Item Description

Description: Description of the product or service Product name or a short description of the product.

Descriptions should be organized in the following manner: proper name (the Noun)

and a list of key attributes (characteristics and their values).

Data Type: String

Maximum length: 2000

Required: Yes

Example: "Printer, Laser, A4, Epson Stylus 740"



SPSC Code

Description: *United Nations Standard Products and Services Code* - Items should be assigned a classification code within UNSPSC Code ECCMA
Version 13.5. Please use only Level 3 and Level 4 UNSPSC codes i.e.;
45678900 or 45678923. Find valid codes at:

http://www.unspsc.org/ or supplier.ariba.com/Help/Guides

Data Type: String **Maximum Length:** 40

Required: Yes Example: 34101004

Item Description	SPSC Code
Phone - 4-Line System, with Headset and Caller ID	34101004.1
Excel 97 for Dummies Quick Reference Book	55101509.4
Pens, Blue Ballpoint, Disposable	44121710.2
Manilla Folders, Tabbed 3 Position	44122011.6
Stapler, Swingline 405, Black	44121615.1



Unit Price

Description: Customer specific contract price for a product. Cannot include any symbols or

commas (\$, ¢, etc.) Must have

minimum of two digits to right of decimal place when price includes both dollars & cents (five dollars & 90 cents should be 5.90). When unit price includes dollars only, do not include decimal or zeros(00) to right of decimal (five dollars should be 5).

Data Type: Double Integer Maximum Length: NA

Required: Yes

Example: 4.32 5 6.90 .99

Unit Price	Unit of Measure
45.24	EA
19.90	EA
5	DZN
.99	PK
4.95	EA



Unit of Measure

Description: Designed to capture marketed units by which an item will be delivered when purchased and to which the unit price refers. Code has to be ISO compliant code. You can find a copy of the ANSI/UN codes at supplier.ariba.com, click *Help*, Guide Tab.

Data Type: String Maximum Length: 32

Required: Yes Example: BX





Lead Time

Description: Number of working days estimated from the supplier's

receipt of the order to the delivery of the goods or services

Data Type: Integer

Maximum Length: 40 characters

Required: No Example: 3

Lead Time	Manufacturer Name
_	
1	Intellidata
3	IDG Books Worldwide
1	Bic
5	Mead
1	Swingline



Manufacturer Name

Description: The name of the Original Manufacturer or

company that provides the item.

Data Type: String Maximum length: 255

Required: **No** Example: Bic



Supplier URL

Description: The URL* for additional information or an image of an item located on a supplier website.

Data Type: String

Maximum length: 255

Required: *No* Example:

http://www.supply.com/catalog/product18.htm*)
Include entire URL. Supplier and Manufacturers
URL field cannot be a dynamic address. URL
must be static, and specific to that item, not just
supplier or manufacturer's home page.

Supplier URL	Manufacturer URL		
hu			
http://www.idg.com/2772967			
http://www.idg.com/2772981			
	http://www.bic.com/277BLK		
	http://www.mead.com/2981		
http://www.idg.com/2772986			



Manufacturer URL

Description: The URL for specification data (i.e. MSDS Sheet) of an item within a catalog.

Data Type: String **Maximum length:** 255

Required: No

Example: http://www.manu.com/catalog/product18.htm

*Include entire URL. Supplier and Manufacturers URL field cannot be a dynamic address. URL must be

static, and specific to that item, not just supplier or manufacturer's home page.





Market Price

Description: Retail Market Price of product without discount pricing.

Optional value, it can be left BLANK.

Data Type: String

Maximum Length: 255 characters

Required: No

Market Price	Supplier Part Auxiliary ID		
50.24			
22.00	24-BLK		
7.00			



Supplier Part Auxiliary ID

Description: Optional data entry. This is an optional field for the supplier, to be used only

when the Supplier Part Id is not unique.

Data Type: String

Maximum Length: 255 characters

Required: *No* Example: 123abc



Language

Description: Locale field includes the language of the catalog. This must be an ISO compliant code.

Data Type: String

Maximum Length: 255

Required: If language other than en_US.

Defaults to en_US if not filled in.

Example: en_US

Language	Currency		
en_US	USD		
en US	USD		
_			



Currency

Description: Identifies the type of currency used in the Price fields for a given item. This must be an ISO compliant code. Value defaults to what is in the CURRENCY head field if no value is entered in this field.

Data Type: String Maximum Length: 32

Required: If currency other than what is defined in the header. Defaults to the

currency in the header if not filled in.

Example: USD, EUR or GBP



Short Name

Description: Optional Short description for item. This field defaults to first 50 characters of Item Description if left blank. Use Short Name to provide succinct & meaningful description of item. Use Item Description to provide expanded product details along with Short Name description.

Data Type: String

Maximum Length: 50 characters

Required: No

Example: Pen, Felt, Black

Short Name	lmage		
4-Line Phone	http://www.manu.com/catalog/product18.jpg		
Excel 97 for Dummies	http://www.manu.com/catalog/product22.jpg		
Blue Ballpoint Pens			
Manilla Folders			
Standard Stapler			
·			



Image

Description: Use this field to provide

URL of item image.

Supported Image types: GIF, JPG, JPEG, PNG, TIF, TIFF.

Recommended Image size: 300x300 pixel.

For more information, go to supplier.ariba.com/Help, Ariba Catalog Format Reference Guide, pages 42-46.

Data Type: String **Maximum Length:** 255

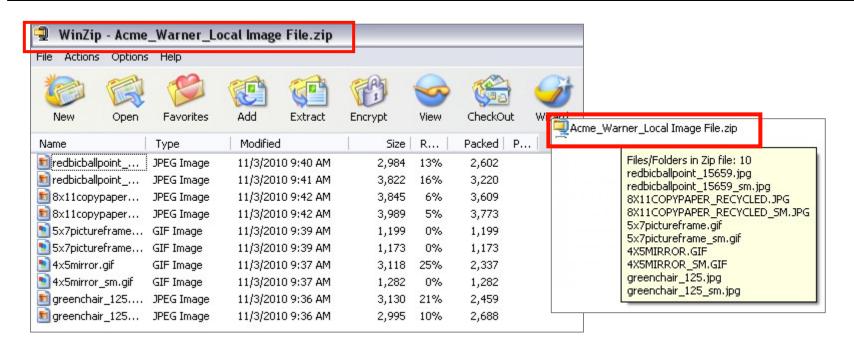
Required: No

Example: http://www.manu.com/catalog/product18.jpg (see following screen)

Populate Template Local Images

- Suppliers that cannot host images on their servers can provide a local image file.
- ▶ Save local images to a zip file and email to catalogmanagement@ariba.com.

Note: Suppliers should provide hosted images when possible because the Auto Subscription Sync function is not an option for customers when suppliers provide local Images.



Local Images

The image name in the catalog file must match the image name in the zip file.

If the image name in the zip file is lower case, the image name in the catalog

image field must be lower case.

Example:

greenchair_125.jpg 8X11COPYPAPER RECYCLED.SM.JPG

File Actions Options Help

Name

redbicballpoint ...

maredbicballpoint_...

1 4x5mirror.gif

4x5mirror_sm.gif

8x11copypaper... JPEG Image

■ 8x11copypaper... JPEG Image

⁵5x7pictureframe... GIF Image

5x7pictureframe... GIF Image

🛐 greenchair 125.... JPEG Image

greenchair_125... JPEG Image

Favorites

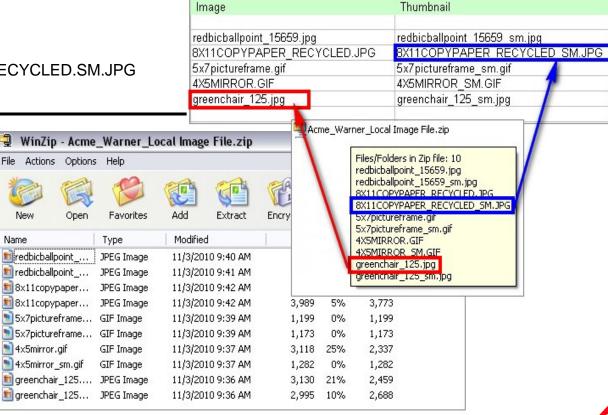
JPEG Image

JPEG Image

GIF Image

GIF Image

Type



Check that data has been provided for all required fields

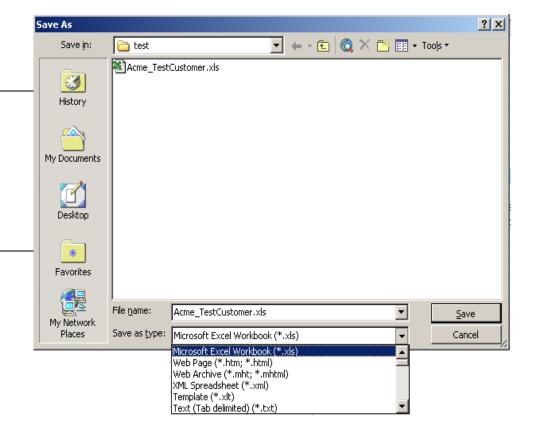
FIELD NAME	REQUIRED/OPTIONAL	DATA TYPE	MAX LENGTH
Supplier ID	Required	String	255
Supplier Part ID	Required - must be unique	String	255
Manufacturer Part ID	Optional	String	255
Item Description	Required	String	2000
SPSC Code	Required — United Nations Standard Products and Services Code	String	40
Unit Price	Required	Decimal	
Unit of Measure	Required – United Nations Unit of Measure	String	32
Lead Time	Optional - leave blank if no lead time	String	40
Manufacturer Name	Optional	String	255
Supplier URL	Optional – website URL	String	255
Manufacturer URL	Optional – website URL	String	255
Market Price	Optional	Decimal	
Supplier Part Auxiliary ID	Optional - Required only if Supplier Part ID not unique	String	255
Language	Optional - Required if other than en_US	String	255
Currency	Required – Defaults to CURRENCY header field if left blank	String	32
Short Name	Optional - Defaults to 1st 50 characters of Item Description if left blank	String	50
Image	Optional - image URL - gif, jpg, jpeg, png, tif, tiff - 300x300 pixel size	String	255

Saving the CIF File

Your Catalog Content file is now complete and ready to be saved!

Save your file using the following naming convention:

Example: Acme_Warner_Corp.xls







Uploading the Catalog to the Ariba Network



- Uploading transfers the catalog file from your local drive to the Ariba Network. During the upload process, you enter the catalog name and descriptive text, and classify it so that buying organizations that are looking for products and services of a specific type can find your catalog.
- Setting Visibility allows you to specify whether the catalog version is public or private, which determines which buying organizations can access it.
- Validating checks the catalog for syntactic and semantic errors, The Ariba Network will conduct a high-level validation of UNSPSC codes, Units of Measure and check for zero price values. (Note: Customer-specific validation rules for UNSPSC and UOM codes, and zero price values can be more detailed and much more strict than the high-level network validations, therefore your catalog may pass the network validations but fail the customerspecific validations for these same items.)
- Publishing freezes the current version and notifies your customer of its availability.

- The Ariba Network provides an Excel-to-CIF converter that automatically detects Excel files and converts them to CIF text format. It can also convert CIF files back to Excel format for downloading.
- You can compress Excel files using a zip utility. Zipped filed must have a .zip extension. The maximum size of Excel files that can be uploaded is one MB (uncompressed).
- To upload catalog files:
 - Log in to your Ariba Network account.
 - Click "Catalogs" on the upper left navigation bar.
 - Click "Create Standard" on the catalog dashboard to create a CIF catalog.
 - Specify standard catalog information such as name, description, and commodities.
 - Select customer(s) to publish catalog to.
 - Browse for catalog and select the .xls, .cif or .zip file.
 - Click "Validate and Publish".
- The Ariba Network uploads the file, converts it to CIF format, and starts the validation. Conversion from Excel to CIF can take several minutes depending upon the catalog size. As Excel files convert, their status is "Validating".



This section is intended to walk you through the process of logging into your Ariba Network supplier account and loading/publishing your new/updated catalog content.



Log into your Ariba Network account - supplier.ariba.com – using your Username and Password.

NOTE: Log into your *Test* account to upload your initial test catalog.



Accessing your Test account for the first time

After taking ownership of your production account and accept the terms and conditions, go to the upper right side corner of the screen where your name is.

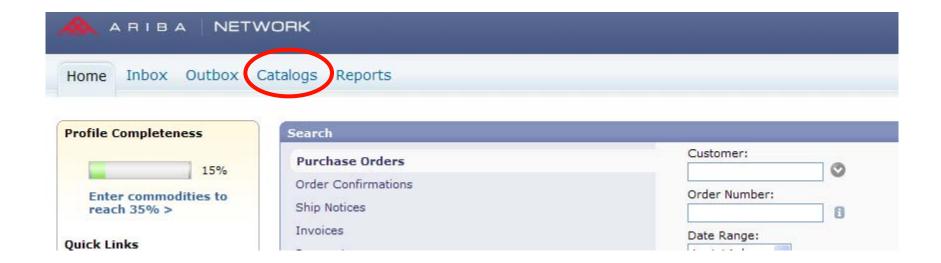


Click on your name and you will find "Switch to Test ID" . Click this link to gain

access to your Test account.



Click the "Catalogs" tab on the upper left of the navigation bar.





At the bottom of the catalog dashboard, click "Create Standard"

Note: You only need to "Create Standard" for the initial catalog subscription upload.

🕮 Ariba, Inc.	EA TEST CATALOG DAWN	8	EA_Test_Catalog.cif	CIF3.0	3 KB	Private
C 🕮 Ariba, Inc.	<u>EA TEST CATALOG</u> <u>DAWN</u>	9	EA_Test_Catalog_WI.cif	CIF3.0	3 KB	Private
C 🕮 Ariba, Inc.	EA Test Catalog Dawn	1	EA_Test_Catalog_WI.cif	CIF3.0	3 KB	Private
C 🕮 Ariba, Inc.	EA TEST DAWN 3	1	ONDTestSupplier_ONDTest_20100610 [1].cif	CIF3.0	5 KB	Private
C 🕮 Ariba, Inc.	Shalini Test	1	EA_Test_Catalog.cif	CIF3.0	3 KB	Private
C 🕮 Ariba, Inc.	Shalini test2	1	EA_Test_Catalog.cif	CIF3.0	3 KB	Private
C 🕮 Ariba, Inc.	ShaliniAudrey test	1	EA_Test_Catalog.cif	CIF3.0	3 KB	Private
L View/Edit (Test)	Delete ▼ Create St	andard	Create Punchout Only Refresh			



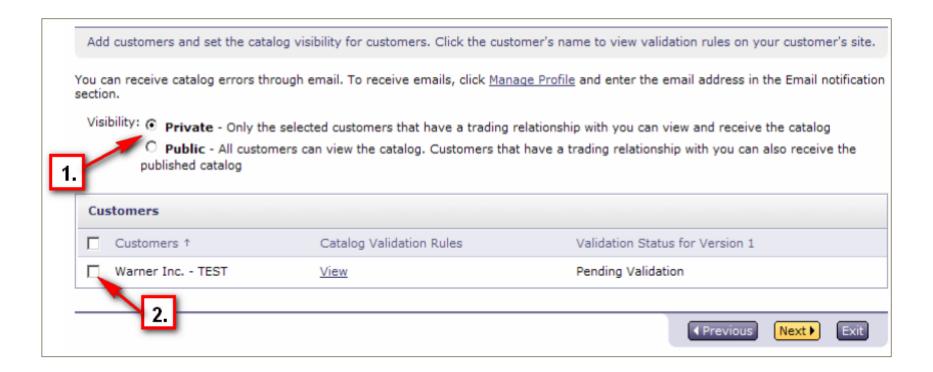
Name the catalog subscription and click "Next".

Note: Optionally, you can add descriptive information or list the commodity codes



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Choose the Visibility settings and select the appropriate customer.





Browse for the appropriate catalog subscription and select "Validate and Publish". The network will check for Syntactic and Semantic network/customer-specific validation rules.





- After the entire catalog has been uploaded, the Ariba Network begins catalog validation. It can take several minutes to validate large catalogs. The Ariba Network stores new catalogs in a queue and validates them one by one. You can upload other catalogs while the Ariba Network is validating.
- Once you have completed uploading your catalog(s), do not log out. Click the "Refresh" button on the catalog dashboard to update your catalog status.



Catalog Upload/Publish Process Catalog Status



After the Ariba Network completes the upload, if there are no network validation errors, the catalog status is changed to "**Published**" and a network-generated email is sent to the customer.

CIF3.0 2 KB Private Supplier 22 Feb 2010 Published

Auto Subscription Sync

If your customer is using AutoSubscriptionSync, the catalog is pulled into the customer's Ariba application to begin the customer-specific validations and the status will change to "**Pending Buyer Validation**".

CIF3.0 98 Private Seb 4 Oct 2010 Pending Buyer Validation

Catalog Upload/Publish Process

- Ariba OnDemand Customers can download catalogs manually from the Ariba Network or set up AutoSubscriptionSync so that catalogs will automatically push to their OnDemand application from the network. AutoSubscriptionSync will allow the network to automatically update your customer's existing catalogs in their Ariba OnDemand application when new versions are available.
- ▶ Each time you need to update a catalog file, you must maintain the same catalog subscription name instead of creating a new subscription each time. Otherwise this will cause errors when the subscriptions are automatically pushed to your customer's OnDemand application. This is accomplished by using the "View/Edit" button on the Catalog Dashboard.



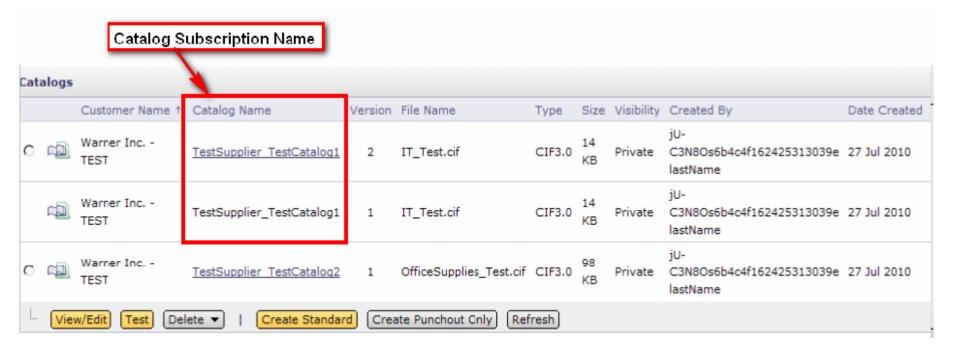


Updating Catalog Subscriptions



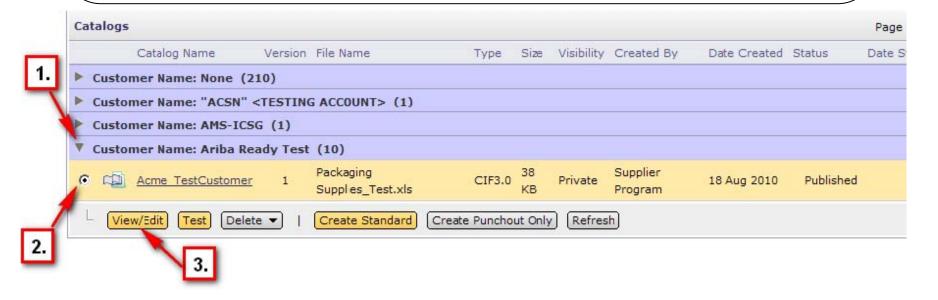
When updating a catalog, it is not necessary to create a new standard. It is important to maintain the same catalog subscription name.

This section is intended to walk you through the process of updating your catalog subscription content using "View/Edit".





- After you have logged into your Ariba Network account and navigated to the Catalog dashboard:
 - Choose the customer
 - Select the radio button next to the catalog you want to update
 - Click on the yellow "View/Edit" button in the bottom left-hand corner of the screen.

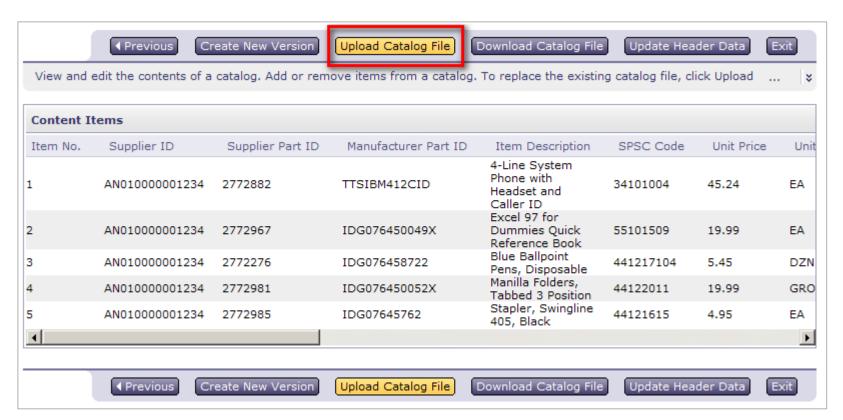




Proceed by clicking "Next".









Browse for the appropriate catalog update, and click "Validate and Publish" when finished.



- ▶ Don't forget to click the "Refresh" button to update the catalog status when you are returned to the Catalog Dashboard.
- If you modify and reload an existing catalog that passed validation in the past, it may no longer pass validation because of one of the following reasons:
 - The semantic qualification checking was less sophisticated
 - Your customer may have added stricter catalog validation rules since you last validated the catalog.







Catalog Validation and Errors



A validation rule is a set of constraints applied to a catalog or catalog item.

- ▶ Can specify at the network level, certain high-level rules for validation of the catalog.
 - UNSPSC checking
 - Is supplier UNSPSC version compatible with customer's version?
 - Unit of Measure checking
 - Is supplier using UNUOM's?
 - Acceptance of zero price items
 - If the supplier has zero price items in the catalog, will they be accepted by the customer?
- ▶ Can specify whether the value for a catalog field is mandatory or optional.
- ▶ Global validation rules are rules that are applicable to all suppliers.
 - Stricter UNSPSC and UOM validations
- ▶ Supplier-specific validation rules are rules that are applicable only to a particular supplier; supplier-specific rules take precedence over Global validation rules.



Catalog Subscription Status AN Validation

Catalog Status	Definition
Validating	Catalog is in the process of being validated against the Ariba Network high-level syntactic and semantic validations.
Published	The catalog has been published to customers manually loading catalogs. The Ariba Network sends an email notification to your customer informing them your company has published a catalog.
# Errors Found by Ariba Network	The catalog failed during Ariba Network high-level validation. The AN checks the catalog for syntactic and semantic errors. The network will also conduct a high-level validation of UNSPSC and Units of Measure codes, and checks for zero price values. These errors must be corrected first before the catalog can begin customer-specific validation rules. To view details of the error, click the "# Validation Errors Found by Ariba Network" link for this catalog on the catalog dashboard and view details of the error message within your Ariba Network account.
Bad File Format	The catalog has encountered catastrophic errors. The errors must be fixed before the network can perform the high-level validations.

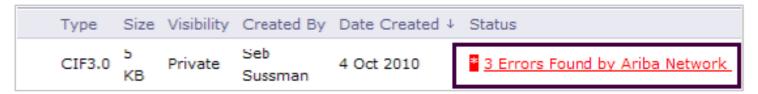
Catalog Subscription Status

Auto Subscription Sync

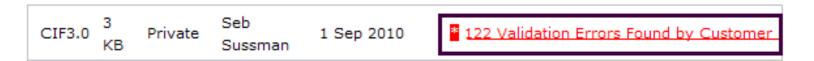
Catalog Status	Definition
# Validation Errors Found by Customer	The catalog failed during validation of customer-specific rules in Ariba OnDemand. During validation, Ariba OnDemand validates the catalog against customer-specific validation rules. The catalog did not meet the customer's catalog rules and validation failed. To view details of the error, click the "# Validation Errors Found by Customer" link for this catalog on the catalog dashboard and view details of the error message by punching in to Ariba OnDemand.
Pending Buyer Validation	The catalog is uploaded successfully in Ariba OnDemand and is pending validation.
Validated by Customer	The catalog is successfully uploaded in Ariba OnDemand, passing validation, but not yet approved by the customer.
Approved	The catalog has been approved by the customer during the approval process.
Rejected	The catalog has been denied by the customer during the approval process.
Activated	The catalog is activated and available to users in Ariba OnDemand.
Deactivated	A catalog version activated earlier is now deactivated. Catalogs can change statuses from Activated to Deactivated states and back.
Deleted	The catalog has been deleted by the customer in Ariba OnDemand.
Changed	The customer made some changes to the catalog.

Validation Errors

Errors can either occur when validating against the high-level Ariba Network rules,



or when validating against customer-specific validation rules.



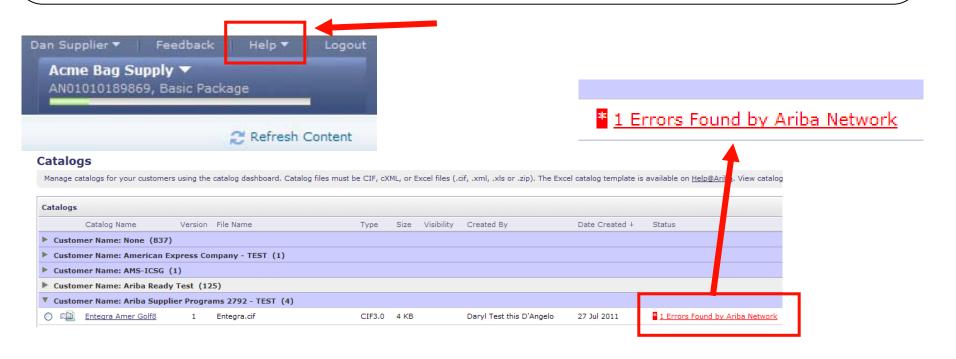
(Note: even if a catalog passes the high-level Ariba Network validation rules, you could still receive a notification within 24 hours informing you the catalog has failed the customer-specific catalog validation rules.)

Catalog Validation Validation Errors

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To review network validation errors, click on the "...Errors Found by Ariba Network" message. You will be provided with an error description, field, and line number associated with the errors.

Click *Help* to display the context-sensitive help screens that will assist you in correcting errors **Please note: Help files are ENGLISH language only**.



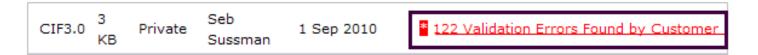
Validation Errors

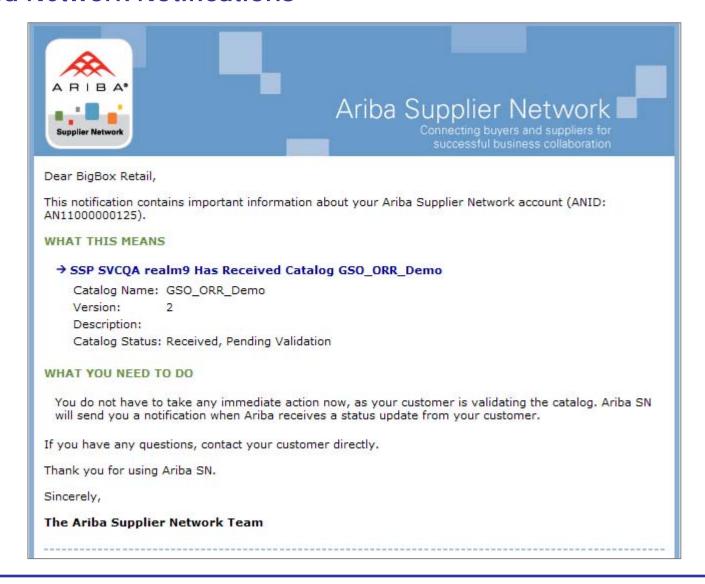


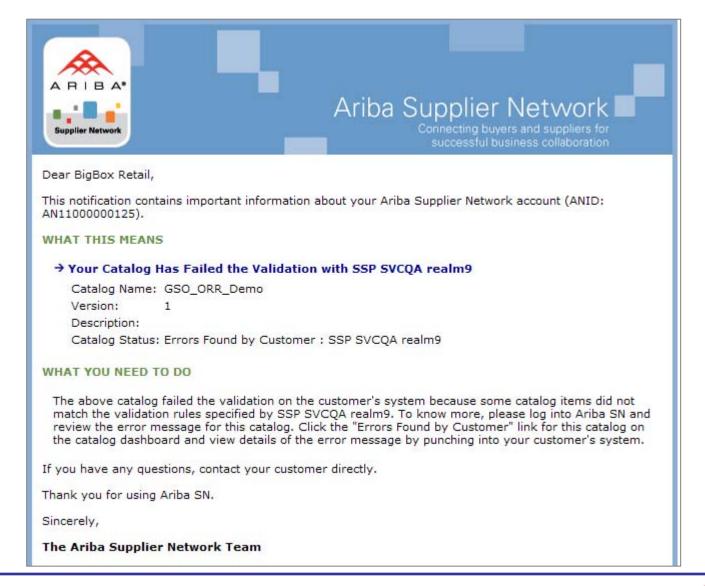
If your catalog has passed network validations, a status of "**Pending Buyer Validation**" will appear.

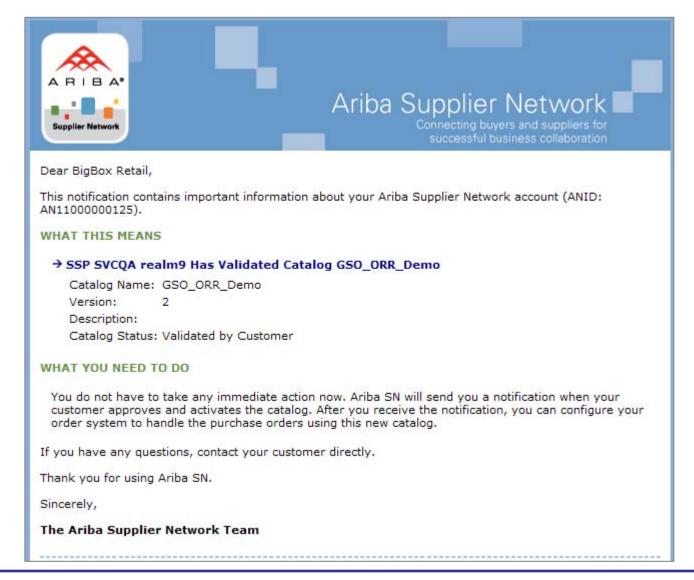
```
CIF3.0 98 Private Seb 4 Oct 2010 Pending Buyer Validation
```

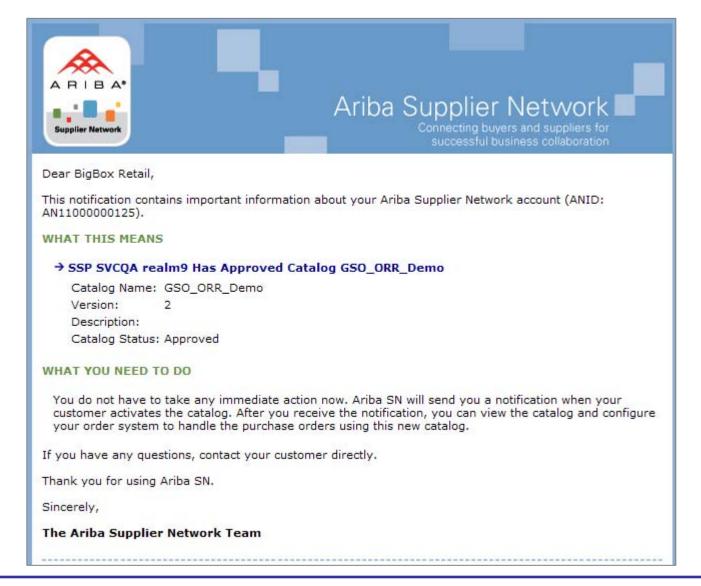
Within 24 hours, if customer-specific validation errors are discovered, the catalog status will change to "...Validation Errors found by Customer". This means you will need to review error results and correct them before the catalog can be loaded/activated in the customer's Ariba application.

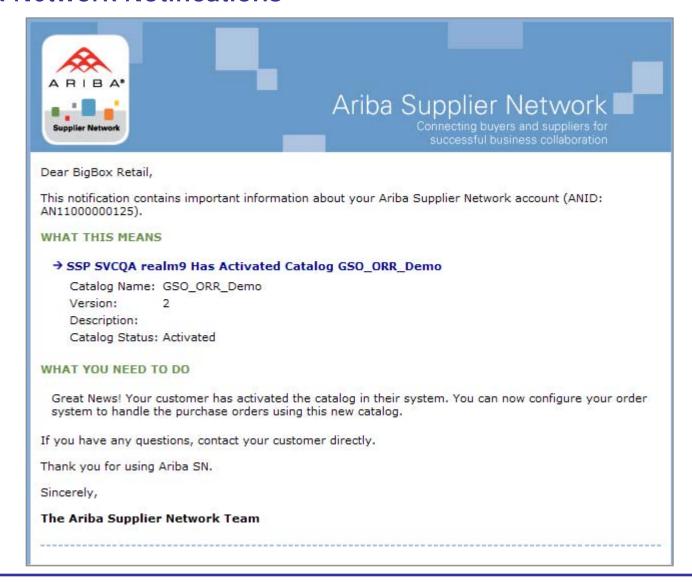


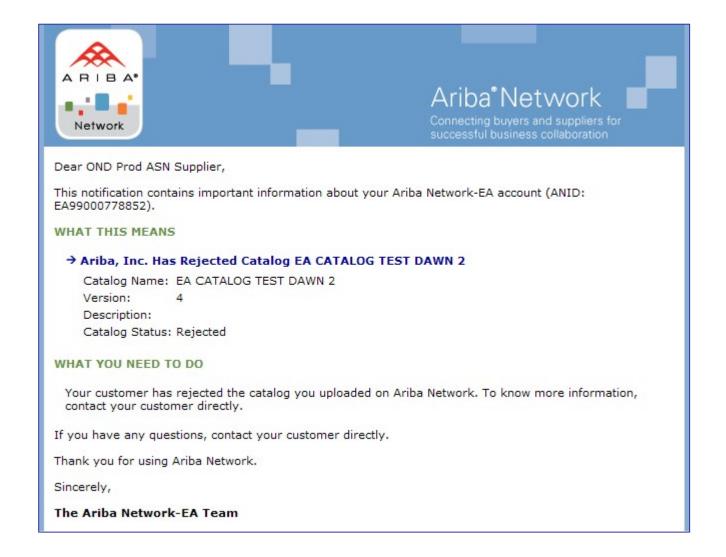






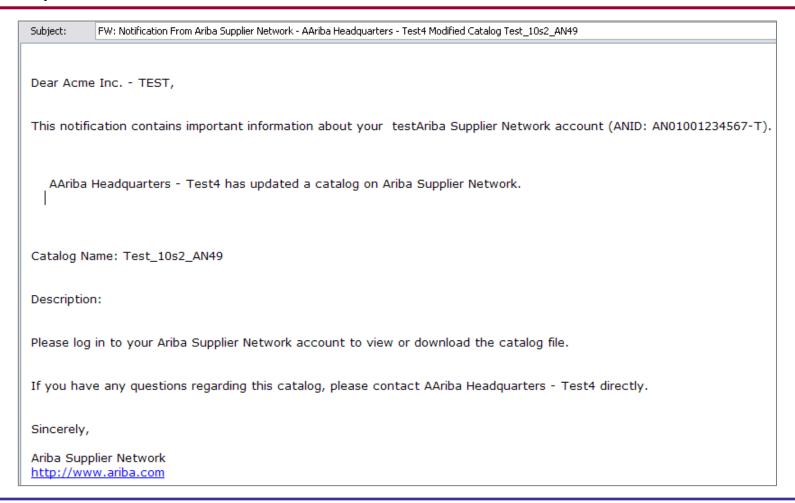






Catalog Validation Ariba Network Published Catalog Notification

Customers will receive an email notification from the Ariba Network like the example below.

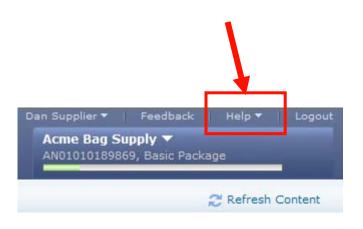


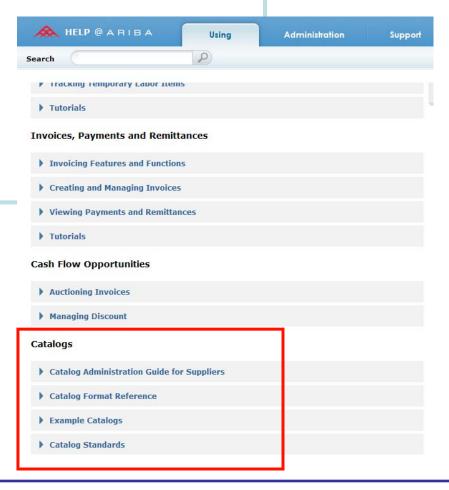






- Ariba Supplier Network Documentation & Training
 - Go to http://supplier.ariba.com
 - Log in to your Ariba Network account
 - Click Help > Using > Catalogs
 - Catalog Administration Guide for Suppliers
 - Catalog Format Reference
 - Example Catalogs
 - Catalog Standards

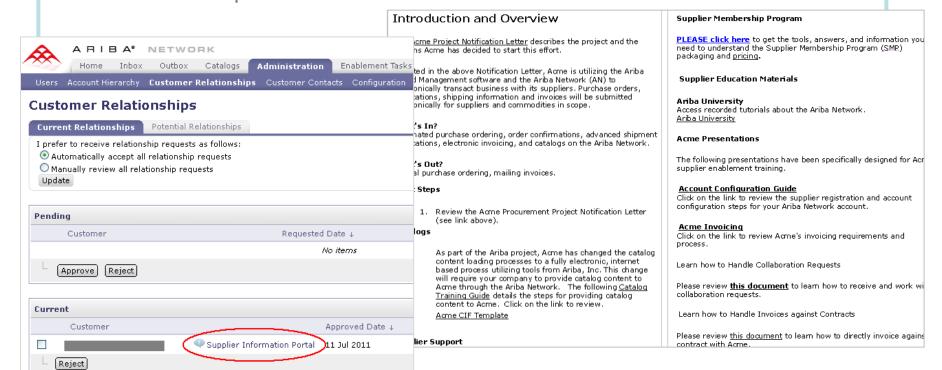






Supplier Education Portal

- This is located on the Ariba Network site, suppliers must log in.
- Download the following documents:
 - Catalog training guide
 - CIF template



- Ariba Catalog Management
 - Email catalogmanagement@ariba.com for any catalog-related issues.

Thank You