



## **Appendix B: Chargeback Import Supplier Performance Management Program**

Greenbrier Information Consultancy (GIC) and Family Dollar are measuring Supplier performance and therefore expects its suppliers to meet and ultimately exceed industry accepted levels for on time booking submissions, documentation presentation, origin cargo delivery, carton markings, container load quality and order completeness.

Listed below is the current fee structure for the Import Supplier Performance Management Program. Charges are administered by GIC and Family Dollar directly. If circumstances arise resulting in the need for a fee waiver, a "Request to Waive Penalty Form" needs to be completed and emailed to the following:

Ada Liu: aliu@dollartree.com

Shannon Deng: SDENG1@dollartree.com

Lyn Lou: LLUO1@dollartree.com

Suppliers are required to submit waiver requests within 10 calendar days upon receipt of the non-compliance email from GIC. GIC will not approve any requests raised after the deadline.

Performance Measures	Non-Compliance Fees
Late Booking – Failure to submit a booking at	USD \$500.00 per Shipping Order
least 14 days prior to the "First Ship" date in	
the FDS PO ship window	
Cargo Ready Date Changes – Revising cargo	USD \$500.00 per Shipping Order
ready date more than once per booking	
Late Cargo Delivery – Cargo not delivered	USD \$500.00 per Shipping Order
within 3 days of the committed delivery date	
as submitted to Yusen in eBooking	
Late Document Turnover – Documents not	USD \$500.00 per Invoice
created and/or uploaded within 2 business	
days of sailing (5 days for exception origins)	
Storage/Demurrage/Detention charges	Actual Charges + USD \$500.00
assessed due to Supplier Non-Compliance	Administration Fee
Failure to deliver CY or CFS shipments to their	USD \$500.00 per FDS PO
designated origin destination by the "Last	*Additional FDS Merchandising chargebacks
Ship" date in the FDS PO ship window	may also be applied
Failure to mark cartons as per Family Dollar	USD \$500.00 per container or CFS delivery
carton marking requirements	plus actual charges for inspection and
	remarking of carton
Product in cartons does not match carton	USD \$500.00 per container or CFS delivery
markings (i.e., wrong SKU or PO)	plus actual charges for inspection and
	remarking/reworking of carton
Failure to properly manifest goods resulting	USD \$500.00 per container plus any
in loaded and manifested quantities/SKUs not	additional handling charges and US Customs
matching	penalties





Booked/Loaded CBM does not match calculated cube from the confirmed offer in PLM	Pro-rated charge based on the container cost per CBM times the cube variance + USD \$500.00 Administration Fee. Unplanned cube variances may result in the loading of additional containers or light loaded containers.  *Additional FDS Merchandising chargebacks
	may also be applied
Failure to ship complete FDS PO – short ship	USD \$500.00 per FDS PO
Failure to ship complete FDS PO – partial ship	USD \$500.00 per FDS PO
Not supplying container specific packing list on the inside door of the CY container	USD \$500.00 per container