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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT  
Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): December 3, 2025



**DOLLAR TREE, INC.**  
(Exact name of registrant as specified in its charter)

**Virginia**  
(State or other jurisdiction of incorporation)

**0-25464**  
(Commission File Number)

**26-2018846**  
(IRS Employer Identification No.)

**500 Volvo Parkway**  
**Chesapeake, Virginia**  
(Address of principal executive offices)

**23320**  
(Zip Code)

**(757) 321-5000**  
(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.01 per share	DLTR	NASDAQ Global Select Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

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Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

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**Item 2.02. Results of Operations and Financial Condition.**

Today, December 3, 2025, Dollar Tree, Inc. issued a press release reporting its fiscal 2025 third quarter financial results and announcing that it will hold a publicly available telephone conference call to discuss these results. A copy of the press release is attached to this Form 8-K as Exhibit 99.1 and is incorporated herein by this reference.

The information contained in items 2.02 and 7.01, including that incorporated by reference, is being furnished to the Securities and Exchange Commission. Such information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that Section. The information shall not be deemed incorporated by reference into any registration statement or other document filed pursuant to the Securities Act of 1933, except as expressly set forth by specific reference in such filing.

**Item 7.01. Regulation FD Disclosure.**

The information (including disclaimer) presented under Item 2.02 is incorporated by reference into this Item 7.01.

**Item 9.01. Financial Statements and Exhibits.**

(d) Exhibits.

Exhibit No.	Description of Exhibit
99.1	<a href="#">Press release, dated December 3, 2025, issued by Dollar Tree, Inc.</a>
104	Cover Page Interactive Data File (embedded within the Inline XBRL document).

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### DOLLAR TREE, INC.

Date: December 3, 2025

By: /s/ Stewart Glendinning  
Stewart Glendinning  
Chief Financial Officer



**DOLLAR TREE, INC. REPORTS RESULTS FOR THE  
THIRD QUARTER FISCAL 2025**

- **Dollar Tree Same-Store Net Sales +4.2%**
- **Diluted Earnings per Share (EPS) from Continuing Operations of \$1.20**
- **Adjusted Diluted EPS from Continuing Operations of \$1.21**
- **Completed \$1.5 Billion of Share Repurchases Year-to-Date**
- **Introducing Fourth Quarter Fiscal 2025 Outlook: 4% to 6% Comparable Store Net Sales Growth and \$2.40 to \$2.60 Adjusted EPS from Continuing Operations**
- **Revising Full-Year Fiscal 2025 Comparable Store Net Sales Growth Outlook Range to 5.0% to 5.5% and Net Sales Outlook Range to \$19.35 to \$19.45 Billion**
- **Increasing Full-Year Fiscal 2025 Adjusted EPS from Continuing Operations Outlook Range to \$5.60 to \$5.80 to Reflect Updated Operating Outlook and Year-to-Date Share Repurchases**

CHESAPEAKE, Va. – December 3, 2025 – Dollar Tree, Inc. (NASDAQ: DLTR) today reported financial results for its third quarter ended November 1, 2025.

“Our multi-price strategy drove strong momentum across our business in the third quarter and helped deliver an all-time record Halloween season. Today’s Dollar Tree is a preferred destination for a wide range of shoppers – whether they rely on us for everyday essentials, appreciate a fast and easy trip, or enjoy the excitement of discovering something unexpected,” said Mike Creedon, Chief Executive Officer. “With 85 percent of our assortment priced at two dollar or less, we continue to deliver exceptional value, while our multi-price assortment allows us to offer even more high-quality products and great gift options for the holidays. I’m incredibly proud of our team for delivering such a standout performance this quarter. And as we head into peak holiday season, we’re ready to bring even more value, convenience, and discovery to our growing base of loyal customers.”

**Additional Business Highlights**

- Opened 106 new Dollar Tree stores
- Converted approximately 646 stores to the Dollar Tree 3.0 multi-price format
- Year to date generated \$958.5 million of net cash provided by operating activities from continuing operations and \$88.2 million of free cash flow from continuing operations

**Third Quarter 2025 Key Operating Results (unaudited)***(from continuing operations unless otherwise noted)*

<i>(Compared to same period fiscal 2024)</i>	<b>Q3 Fiscal 2025</b>	<b>Change</b>
Net Sales	\$4.7B	9.4%
Same-Store Net Sales Growth – Dollar Tree	4.2%	
Operating Income	\$343M	3.8%
Diluted EPS	\$1.20	11.1%
Adjusted Operating Income <sup>1</sup>	\$345M	4.1%
Adjusted Diluted EPS	\$1.21	12.0%

<sup>1</sup> Adjustments for the third quarter of 2025 are strategic review costs. See “Reconciliation of Non-GAAP Financial Measures” below for detailed schedules of these charges.

**Third Quarter Results**

Results for the third quarter ended November 1, 2025, are reported on a continuing operations basis and reflect the Family Dollar segment as discontinued operations. Continuing operations reflect the results of the Dollar Tree segment and corporate, support and other.

Also, unless otherwise noted, all comparisons are to the prior year’s third quarter, ended November 2, 2024, which has also been adjusted to reflect the Family Dollar segment as discontinued operations.

Net sales increased 9.4% to \$4.7 billion. Same-store net sales increased by 4.2%, driven by a 4.5% increase in average ticket and a 0.3% decline in traffic.

Gross profit increased 10.8% to \$1.7 billion and gross margin increased 40 basis points to 35.8%. The expansion in gross margin was primarily driven by improved mark-on from pricing initiatives, lower domestic and import freight costs, favorable sales mix, partially offset by higher tariff costs, markdowns, and shrink.

Selling, general and administrative expenses increased 140 basis points to 29.2% of total revenue. The increase was driven primarily by higher store payroll in support of pricing initiatives and from wage increases, general liability claims costs, and depreciation from store investments, partially offset by lower stock compensation, corporate payroll, and sales leverage.

On an adjusted basis, which does not include strategic review costs, selling, general and administrative costs increased 130 basis points to 29.1% of total revenue.

Transition services agreement income, net was \$23.8 million for services provided between Dollar Tree and Family Dollar following the sale.

Operating income increased 3.8% to \$343.3 million and operating margin decreased 40 basis points to 7.2%. Adjusted operating income increased 4.1% to \$345.3 million and adjusted operating margin decreased 30 basis points to 7.3%.

The Company’s effective tax rate was 23.9% compared to 23.2%.

Income from continuing operations was \$244.6 million and diluted earnings per share from continuing operations was \$1.20. On an adjusted basis, which does not include strategic review costs, income from continuing operations was \$246.1 million and diluted EPS was \$1.21.

The Company repurchased 4.1 million shares for \$399.0 million, including applicable excise tax. Subsequent to quarter end, it purchased an additional 1.7 million shares for \$176 million.

As of November 1, 2025, the Company had \$2.0 billion remaining under the \$2.5 billion repurchase authorization, \$594.8 million of cash and cash equivalents, \$620.0 million of commercial paper notes outstanding, and no borrowings under its credit facilities.

### **Year-to-Date Results**

Results for the 39 weeks ended November 1, 2025, are reported on a continuing operations basis and reflect the Family Dollar segment as discontinued operations. Continuing operations reflect the results of our Dollar Tree segment and corporate, support and other.

Also, unless otherwise noted, all comparisons are to the prior 39 weeks ended November 2, 2024, which also reflect the Family Dollar segment as discontinued operations.

Net sales increased 11.0% to \$13.9 billion. Dollar Tree's same-store sales increased 5.4%, driven by a 1.8% increase in traffic and a 3.6% increase in average ticket.

Gross profit increased 11.8% to \$4.9 billion and gross margin increased by 30 basis points to 35.3%.

Selling, general and administrative expenses were 28.7% of total revenue, compared to 27.7%. On a non-GAAP basis, selling, general and administrative expenses were 28.6% of total revenue, compared to 27.6%.

Operating income increased 3.2% to \$958.4 million and operating income margin decreased 50 basis points to 6.9%. Adjusted operating income increased 3.7% to \$969.1 million and adjusted operating income margin decreased 50 basis points to 6.9%.

The Company's effective tax rate was 25.1% compared to 23.8%.

Income from continuing operations was \$713.6 million and diluted earnings per share from continuing operations was \$3.42. Adjusted income from continuing operations was \$675.1 million and adjusted diluted earnings per share from continuing operations was \$3.24.

The Company repurchased 15.0 million shares for \$1.3 billion, including applicable excise tax. Subsequent to quarter end, we purchased an additional 1.7 million shares for \$176 million.

### **Fiscal 2025 Outlook**

Our full-year fiscal 2025 outlook is presented on a continuing operations basis, reflecting the operations of our Dollar Tree segment, which includes corporate, support and other. A quarterly and full-year reclassification of our 2024 results into continuing, discontinued, and consolidated operations was included as supplemental schedules in the Company's fourth quarter fiscal 2024 earnings press release, published on March 26, 2025.

Additionally, our outlook assumes that the level of tariffs in place today, December 3, 2025, remains in effect for the balance of the fiscal year. It further assumes that we will be able to mitigate most of the incremental margin pressure from higher tariffs and other input costs.

The Company is updating its full-year fiscal 2025 net sales from continuing operations outlook to be in the range of \$19.35 billion to \$19.45 billion, based on an updated comparable store net sales growth range of 5.0% to 5.5%.

The Company is updating its prior adjusted diluted EPS from continuing operations outlook range to \$5.60 to \$5.80 to reflect the current operating environment and year-to-date share repurchases. Additional share repurchases are not included in the updated outlook.

#### **Fourth Quarter 2025 Outlook**

For the fourth quarter fiscal 2025, the Company expects its net sales from continuing operations to be in the range of \$5.4 billion to \$5.5 billion, based on comparable store net sales growth of 4.0% to 6.0%. Additionally, it expects adjusted diluted EPS from continuing operations to be in the range of \$2.40 to \$2.60.

#### **Conference Call Information**

On Wednesday, December 3, 2025, the Company will host a conference call to discuss its earnings results at 8:00 a.m. Eastern Time. The telephone number for the call is (877) 407-3943 or (201) 689-8855. A recorded version of the call will be available for seven days after the call and may be accessed by dialing (877) 660-6853 or (201) 612-7415. The access code is 13756945. A webcast of the call is also accessible through the Investor Relations portion of the Company's website.

Supplemental financial information for the third quarter is available on the Investor Relations portion of the Company's website, at <https://corporate.dollartree.com/investors>.

Dollar Tree, Inc., headquartered in Chesapeake, VA, is one of North America's largest and most loved value retailers, known for delivering great value, convenience, and a "thrill-of-the-hunt" discovery shopping experience. With a team of approximately 150,000 associates, Dollar Tree operates more than 9,200 stores and 18 distribution centers across 48 contiguous states and five Canadian provinces under the brands Dollar Tree and Dollar Tree Canada. The Company is committed to being a responsible steward of its business – supporting its people, serving its communities, and creating lasting value. To learn more about the Company, visit [www.DollarTree.com](http://www.DollarTree.com).

#### **Use of Non-GAAP Financial Measures**

The Company reports its financial results in accordance with accounting principles generally accepted in the United States ("GAAP"). From time to time, the Company supplements the reporting of its financial information determined under GAAP with certain non-GAAP financial information. The non-GAAP financial measures we have disclosed include adjusted selling, general and administrative expenses inclusive and exclusive of TSA income; adjusted selling, general and administrative expense rate; adjusted operating income (loss); adjusted operating income (loss) margin; adjusted income from continuing operations; adjusted diluted earnings per share; and adjusted effective tax rate, in each case with respect to our continuing operations; and free cash flow.

Reconciliations of the non-GAAP financial measures to the corresponding amounts prepared in accordance with GAAP appears in the tables under the heading "Reconciliation of Non-GAAP Financial Measures" below. These tables provide additional information regarding the adjusted measures.

**A WARNING ABOUT FORWARD-LOOKING STATEMENTS:** Our press release contains "forward-looking statements" as that term is used in the Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by the fact that they address future events, developments or results and do not relate strictly to historical facts. Any statements contained in this press release that are not statements of historical fact may be deemed to be forward-looking statements. Forward-looking statements include, without limitation, statements preceded by, followed by or including words such as: "believe", "anticipate", "expect", "intend", "plan", "view", "target" or "estimate", "may", "will", "should", "predict", "possible", "potential", "continue", "strategy", and similar expressions. For example, our forward-looking statements include statements relating to our business and financial outlook for fiscal 2025, including without limitation our expectations regarding net sales, comparable store sales and adjusted diluted earnings per share for the fourth fiscal quarter and full fiscal year 2025, and various factors that are expected to impact our quarterly and annual results of operations for fiscal 2025; the direct and indirect impacts of current and potential tariffs and other trade-related measures and our plans to mitigate those impacts; our plans and expectations regarding our business, including the impact of various initiatives, investments, and reviews on the company's performance and prospects for long-term growth; and our other plans, objectives, expectations (financial and otherwise) and intentions. These statements are subject to risks and uncertainties. For a discussion of the risks, uncertainties and assumptions that could affect our future events, developments or results, you should carefully review the "Risk Factors," "Business" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" sections in our Annual Report on Form 10-K filed March 26, 2025, our Form 10-Q for the most recently ended fiscal quarter and other filings we make from time to time with the Securities



and Exchange Commission. We are not obligated to release publicly any revisions to any forward-looking statements contained in this press release to reflect events or circumstances occurring after the date of this report and you should not expect us to do so.

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Senior Vice President, Investor Relations  
[www.DollarTree.com](http://www.DollarTree.com)  
DLTR-E

**DOLLAR TREE, INC.**  
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**T-1**  
**DOLLAR TREE, INC.**  
**Condensed Consolidated Income Statements**  
**(In millions, except per share data)**  
**(Unaudited)**

	13 Weeks Ended		39 Weeks Ended	
	November 1, 2025	November 2, 2024	November 1, 2025	November 2, 2024
<b>Revenues</b>				
Net sales	\$ 4,746.3	\$ 4,338.0	\$ 13,949.6	\$ 12,569.1
Other revenue	4.7	3.2	11.5	9.6
Total revenue	4,751.0	4,341.2	13,961.1	12,578.7
<b>Expenses &amp; other operating items</b>				
Cost of sales	3,045.8	2,803.9	9,029.5	8,167.2
Selling, general and administrative expenses	1,385.7	1,206.6	4,005.0	3,483.1
Transition services agreement income, net	23.8	—	31.8	—
<b>Operating income</b>	343.3	330.7	958.4	928.4
Interest expense, net	21.9	28.3	67.4	84.9
Other (income) expense, net	0.1	0.1	(62.0)	0.2
<b>Income from continuing operations before income taxes</b>	321.3	302.3	953.0	843.3
Provision for income taxes	76.7	70.0	239.4	201.0
<b>Income from continuing operations</b>	244.6	232.3	713.6	642.3
<b>Income from discontinued operations, net of tax</b>	—	1.0	62.8	23.5
<b>Net income</b>	<u>\$ 244.6</u>	<u>\$ 233.3</u>	<u>\$ 776.4</u>	<u>\$ 665.8</u>
<b>Net earnings per share:</b>				
Basic from continuing operations	\$ 1.20	\$ 1.09	\$ 3.43	\$ 2.97
Basic from discontinued operations	—	—	0.30	0.11
Basic per share of common stock	<u>\$ 1.20</u>	<u>\$ 1.09</u>	<u>\$ 3.73</u>	<u>\$ 3.08</u>
Basic weighted average number of shares	203.3	215.0	208.1	215.9
Diluted from continuing operations	\$ 1.20	\$ 1.08	\$ 3.42	\$ 2.97
Diluted from discontinued operations	—	—	0.30	0.11
Diluted per share of common stock	<u>\$ 1.20</u>	<u>\$ 1.08</u>	<u>\$ 3.72</u>	<u>\$ 3.08</u>
Diluted weighted average number of shares	203.8	215.2	208.5	216.1
Selling, general and administrative expense rate	29.2%	27.8%	28.7%	27.7%
Transition services agreement income, net as a percentage of total revenue	0.5%	—%	0.2%	—%
Operating income margin	7.2%	7.6%	6.9%	7.4%
Income from continuing operations before income taxes as percentage of total revenue	6.8%	7.0%	6.8%	6.7%
Effective tax rate	23.9%	23.2%	25.1%	23.8%
Income from continuing operations as percentage of total revenue	5.1%	5.4%	5.1%	5.1%

The selling, general and administrative expense rate and operating income margin are calculated by dividing the applicable amount by total revenue. Amounts in tables above may not recalculate due to rounding.

**T-2**  
**DOLLAR TREE, INC.**  
**Condensed Consolidated Balance Sheets**  
**(In millions)**  
**(Unaudited)**

	November 1, 2025	February 1, 2025	November 2, 2024
<b>ASSETS</b>			
Current Assets:			
Cash and cash equivalents	\$ 594.8	\$ 1,256.5	\$ 478.3
Merchandise inventories	2,859.7	2,672.0	3,002.5
Other current assets	276.0	169.8	193.0
Current assets of discontinued operations	—	5,008.9	2,957.7
Total current assets	3,730.5	9,107.2	6,631.5
Restricted cash	42.5	75.7	75.1
Property, plant and equipment, net	4,877.8	4,499.3	4,363.3
Operating lease right-of-use assets	4,418.2	4,146.4	4,063.6
Goodwill	422.2	421.2	422.3
Deferred income taxes, net	2.0	260.6	5.3
Other assets	163.1	133.6	147.7
Noncurrent assets of discontinued operations	—	—	7,624.0
Total assets	<u>\$ 13,656.3</u>	<u>\$ 18,644.0</u>	<u>\$ 23,332.8</u>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>			
Current liabilities:			
Short-term borrowings	\$ 619.5	\$ —	\$ —
Current portion of long-term debt	—	1,000.0	1,000.0
Current portion of operating lease liabilities	975.6	960.7	943.0
Accounts payable	1,676.1	1,705.8	1,950.0
Income taxes payable	—	120.1	8.0
Other current liabilities	618.6	574.4	543.6
Current liabilities of discontinued operations	—	4,224.9	1,968.7
Total current liabilities	3,889.8	8,585.9	6,413.3
Long-term debt, net, excluding current portion	2,430.7	2,431.2	2,430.0
Operating lease liabilities, long-term	3,633.1	3,438.7	3,373.0
Deferred income taxes, net	0.5	—	964.5
Income taxes payable, long-term	25.3	28.2	21.3
Other liabilities	212.2	182.6	161.5
Noncurrent liabilities of discontinued operations	—	—	2,333.1
Total liabilities	10,191.6	14,666.6	15,696.7
Shareholders' equity	3,464.7	3,977.4	7,636.1
Total liabilities and shareholders' equity	<u>\$ 13,656.3</u>	<u>\$ 18,644.0</u>	<u>\$ 23,332.8</u>

The February 1, 2025 information was derived from the audited consolidated financial statements as of that date.

**T-3**  
**DOLLAR TREE, INC.**  
**Condensed Consolidated Statements of Cash Flows**  
**(In millions)**  
**(Unaudited)**

	<b>39 Weeks Ended</b>	
	<b>November 1, 2025</b>	<b>November 2, 2024</b>
Cash flows from operating activities:		
Net income	\$ 776.4	\$ 665.8
Income from discontinued operations, net of tax	62.8	23.5
Income from continuing operations	\$ 713.6	\$ 642.3
Adjustments to reconcile income from continuing operations to net cash provided by operating activities:		
Depreciation and amortization	477.6	377.1
Provision for deferred income taxes	242.6	53.8
Stock-based compensation expense	46.0	68.8
Impairments	0.7	1.2
Gain on insurance proceeds related to fixed assets	(41.0)	—
Other non-cash adjustments to income from continuing operations	69.7	(3.1)
Changes in operating assets and liabilities:		
Merchandise inventories	(236.6)	(535.2)
Income taxes receivable	(22.1)	—
Other current assets	(78.1)	(25.1)
Other assets	(41.4)	(49.1)
Accounts payable	(31.3)	784.1
Income taxes payable	(121.0)	19.1
Other current liabilities	16.5	4.5
Other liabilities	26.7	17.3
Operating lease right-of-use assets and liabilities, net	(63.4)	(19.9)
Net cash provided by operating activities of continuing operations	958.5	1,335.8
Cash flows from investing activities:		
Capital expenditures	(870.3)	(1,005.7)
Proceeds from sale of discontinued operations	672.0	—
Cash divested from sale of discontinued operations	(246.0)	—
Proceeds from insurance recoveries	50.0	45.0
Proceeds from (payments for) fixed asset disposition	1.3	(0.8)
Net cash used in investing activities of continuing operations	(393.0)	(961.5)
Cash flows from financing activities:		
Principal payments for long-term debt	(1,000.0)	—
Debt-issuance costs	(3.8)	—
Proceeds from commercial paper notes	7,587.2	3,206.1
Repayments of commercial paper notes	(6,968.5)	(3,206.1)
Proceeds from stock issued pursuant to stock-based compensation plans	6.1	7.7
Cash paid for taxes on exercises/vesting of stock-based compensation	(12.5)	(20.6)
Payments for repurchase of stock	(1,312.0)	(400.0)
Net cash used in financing activities	(1,703.5)	(412.9)
Cash flows from discontinued operations:		
Net cash provided by operating activities of discontinued operations	343.3	452.4
Net cash used in investing activities of discontinued operations	(79.8)	(397.6)
Net cash provided by discontinued operations	263.5	54.8
Effect of exchange rate changes on cash, cash equivalents and restricted cash	0.6	(0.7)
Net change in cash, cash equivalents and restricted cash	(873.9)	15.5
Cash, cash equivalents and restricted cash at beginning of period	1,511.2	757.2
Cash, cash equivalents and restricted cash at end of period	\$ 637.3	\$ 772.7

**T-4**  
**DOLLAR TREE, INC.**  
**Segment Information**  
(In millions)  
(Unaudited)

	13 Weeks Ended				39 Weeks Ended							
	November 1, 2025		November 2, 2024		November 1, 2025		November 2, 2024					
Net Sales:												
Dollar Tree	\$	4,746.3		\$	4,338.0		\$	13,949.6		\$	12,569.1	
Corporate, support and other		—			—			—			—	
Total net sales	\$	4,746.3		\$	4,338.0		\$	13,949.6		\$	12,569.1	
Other revenue:												
Dollar Tree	\$	—		\$	0.1		\$	—		\$	0.1	
Corporate, support and other		4.7			3.1			11.5			9.5	
Total other revenue	\$	4.7		\$	3.2		\$	11.5		\$	9.6	
Total Revenue:												
Dollar Tree	\$	4,746.3		\$	4,338.1		\$	13,949.6		\$	12,569.2	
Corporate, support and other		4.7			3.1			11.5			9.5	
Total revenue	\$	4,751.0		\$	4,341.2		\$	13,961.1		\$	12,578.7	
Cost of sales:												
Dollar Tree	\$	3,045.8	64.2%	\$	2,803.9	64.6%	\$	9,029.5	64.7%	\$	8,167.2	65.0%
Corporate, support and other		—	—		—	—		—	—		—	—
Total cost of sales	\$	3,045.8	64.2%	\$	2,803.9	64.6%	\$	9,029.5	64.7%	\$	8,167.2	65.0%
Gross profit:												
Dollar Tree	\$	1,700.5	35.8%	\$	1,534.1	35.4%	\$	4,920.1	35.3%	\$	4,401.9	35.0%
Corporate, support and other		—	—		—	—		—	—		—	—
Total gross profit	\$	1,700.5	35.8%	\$	1,534.1	35.4%	\$	4,920.1	35.3%	\$	4,401.9	35.0%
Selling, general and administrative expenses:												
Dollar Tree	\$	1,245.5	26.2%	\$	1,069.0	24.6%	\$	3,575.4	25.6%	\$	3,072.5	24.4%
Corporate, support and other <sup>/</sup>		140.2	3.0%		137.6	3.2%		429.6	3.1%		410.6	3.3%
Total selling, general and administrative expenses	\$	1,385.7	29.2%	\$	1,206.6	27.8%	\$	4,005.0	28.7%	\$	3,483.1	27.7%
Transition services agreement income, net:												
Dollar Tree	\$	—	—%	\$	—	—%	\$	—	—%	\$	—	—%
Corporate, support and other <sup>/</sup>		23.8	0.5%		—	—%		31.8	0.2%		—	—%
Total transition services agreement income, net	\$	23.8	0.5%	\$	—	—%	\$	31.8	0.2%	\$	—	—%
Operating income (loss):												
Dollar Tree	\$	455.0	9.6%	\$	465.2	10.7%	\$	1,344.7	9.6%	\$	1,329.5	10.6%
Corporate, support and other <sup>/</sup>		(111.7)	(2.4%)		(134.5)	(3.1%)		(386.3)	(2.8%)		(401.1)	(3.2%)
Total operating income	\$	343.3	7.2%	\$	330.7	7.6%	\$	958.4	6.9%	\$	928.4	7.4%

<sup>l</sup>Corporate, support and other SG&A expenses, transition services agreement income, net and operating loss shown as a percentage of total revenue for continuing operations  
Amounts in tables above may not recalculate due to rounding.

**T-5**  
**DOLLAR TREE, INC.**  
**Dollar Tree Segment Information**  
**(Unaudited)**

	13 Weeks Ended		39 Weeks Ended	
	November 1, 2025	November 2, 2024	November 1, 2025	November 2, 2024
<b>Store Count:</b>				
Beginning	9,148	8,627	8,881	8,415
New stores	106	249	360	492
Stores converted from Family Dollar (a)	30	—	71	8
Closings	(15)	(8)	(43)	(47)
Ending	9,269	8,868	9,269	8,868
Selling Square Footage (in millions)	82.5	78.3	82.5	78.3
Growth Rate (Square Footage)	5.4%	8.9%	5.4%	8.9%
			52 Weeks Ended	
			November 1, 2025	November 2, 2024
<b>Sales per Square Foot (b)</b>			\$ 236	\$ 233

- (a) Stores converted from a Family Dollar store to a Dollar Tree store are reflected in the table above when they re-opened as a Dollar Tree store.
- (b) Sales per square foot is calculated based on total net sales for the reporting period divided by the average selling square footage during the period.

**T-6**

**DOLLAR TREE, INC.**

**Reconciliation of Non-GAAP Financial Measures**

**(In millions, except per share data)**

**(Unaudited)**

From time-to-time, the Company discloses certain financial measures not derived in accordance with GAAP. These non-GAAP financial measures should not be used as a substitute for GAAP financial measures, or considered in isolation, for the purposes of analyzing operating performance, financial position, liquidity, or cash flows. The non-GAAP financial measures we have disclosed include adjusted selling, general and administrative expenses inclusive and exclusive of transition services agreement income, net; adjusted selling, general and administrative expense rate; adjusted operating income (loss); adjusted operating income (loss) margin; adjusted income from continuing operations; adjusted diluted earnings per share; and adjusted effective tax rate, in each case with respect to our continuing operations. The Company believes providing additional information in these non-GAAP measures that exclude the unusual expenses described below is beneficial to the users of its financial statements in evaluating the Company's current operating results in relation to past periods. In addition, the Company's debt covenants exclude the impact of certain unusual expenses. The Company has included a reconciliation of these non-GAAP financial measures to the most comparable GAAP measures in the following tables.

- 1.) During the fourth quarter of fiscal 2023, we announced that we had initiated a comprehensive store portfolio optimization review which involved identifying stores for closure, relocation or re-banning based on an evaluation of current market conditions and individual store performance, among other factors. In connection with this portfolio optimization review, we incurred \$2.4 million of consulting, severance, and other related costs through the first three quarters of fiscal 2024, respectively.
- 2.) During the first quarter of fiscal 2025, the Company entered into a definitive agreement to sell the Family Dollar business after completing a strategic review of alternatives for the banner in fiscal 2024. The sale was completed on July 5, 2025. We incurred consulting, legal and other expenses totaling \$2.0 million and \$10.7 million in the third quarter and third quarter year-to-date, respectively, related to the sale and ongoing separation activities, including costs associated with optimizing the remaining Dollar Tree business post-divestiture. Costs associated with these activities incurred in the third quarter of fiscal 2024 totaled \$1.2 million.
- 3.) During the first quarter of fiscal 2024, a tornado destroyed our Dollar Tree distribution center in Marietta, Oklahoma ("DC 8"). As a result of the destruction, we have incurred losses totaling \$129.0 million, consisting of \$70.0 million related to damaged inventory and \$59.0 million related to property and equipment. These losses are fully insured and therefore not contemplated in the non-GAAP adjustments below. Since the end of the first quarter of fiscal 2024, we have received insurance proceeds totaling \$120.0 million related to damaged inventory, and \$100 million related to damage property, including \$70.0 million in the first quarter of fiscal 2025. We recorded a gain in the first quarter of fiscal 2025 totaling \$61.8 million for excess insurance proceeds received over the losses incurred, including \$20 million for damaged inventory and \$41.8 million for damaged property. In the second quarter of fiscal 2024, we accrued \$2.2 million of severance-related costs for employees at DC 8.

In addition, the Company discloses free cash flow, a non-GAAP financial measure that we calculate as net cash provided by operating activities less capital expenditures. The Company believes free cash flow is an important indicator of our liquidity as it measures the amount of cash we generate from our business operations. Free cash flow may not represent the amount of cash flow available for general discretionary use, because it excludes non-discretionary expenditures, such as mandatory debt repayments and required settlements of recorded and/or contingent liabilities not reflected in cash flow from operations. The Company has included a reconciliation of free cash flow to the most comparable GAAP measures in the following tables.

A reconciliation of the projected adjusted diluted EPS, which is a forward-looking non-GAAP financial measure, to the most directly comparable GAAP financial measure, is not provided because the company is unable to provide such reconciliation without unreasonable effort. The inability to provide a reconciliation is due to the uncertainty and inherent difficulty predicting the occurrence, the financial impact and the periods in which the non-GAAP adjustments may be recognized. GAAP measures may include the impact of such items as litigation reserves; restructuring charges; goodwill and intangible asset impairments; natural disasters; our store portfolio optimization review and strategic review and sale of Family Dollar, and the tax effect of all such items. Historically, the company has excluded these items from non-GAAP financial measures. The company currently expects to continue to exclude these items in future disclosures of non-GAAP financial measures and may also exclude other items that may arise (collectively, "non-GAAP adjustments"). The decisions and events that typically lead to the recognition of non-GAAP adjustments, such as a decision to exit part of the business or reaching settlement of a legal dispute, are inherently unpredictable as to if or when they may occur. For the same reasons, the company is unable to address the probable significance of the unavailable information, which could be material to future results.



## DOLLAR TREE, INC.

## Reconciliation of Non-GAAP Financial Measures - Continuing Operations

(In millions, except per share data)

(Unaudited)

	13 Weeks Ended		39 Weeks Ended	
	November 1, 2025	November 2, 2024	November 1, 2025	November 2, 2024
<b>Reconciliation of Adjusted Selling, General and Administrative Expenses - Dollar Tree Segment</b>				
Selling, general and administrative expenses (GAAP)	\$ 1,245.5	\$ 1,069.0	\$ 3,575.4	\$ 3,072.5
Deduct: Strategic review costs	(0.1)	(1.2)	(4.4)	(1.2)
Deduct: Severance	—	—	—	(2.2)
Adjusted selling, general and administrative expenses (Non-GAAP)	\$ 1,245.4	\$ 1,067.8	\$ 3,571.0	\$ 3,069.1
Adjusted selling, general and administrative expense rate (Non-GAAP)	26.2%	24.6%	25.6%	24.4%

**Reconciliation of Adjusted Operating Income - Dollar Tree Segment**

Operating income (GAAP)	\$ 455.0	\$ 465.2	\$ 1,344.7	\$ 1,329.5
Add: Strategic review costs	0.1	1.2	4.4	1.2
Add: Severance	—	—	—	2.2
Adjusted operating income (Non-GAAP)	\$ 455.1	\$ 466.4	\$ 1,349.1	\$ 1,332.9
Adjusted operating income margin (Non-GAAP)	9.6%	10.7%	9.7%	10.6%

**Reconciliation of Adjusted Selling, General and Administrative Expenses, Exclusive of Transition Services Agreement Income, Net - Corporate, Support and Other**

Selling, general and administrative expenses (GAAP)	\$ 140.2	\$ 137.6	\$ 429.6	\$ 410.6
Add/Deduct: Store closure costs	—	0.1	—	(2.4)
Deduct: Strategic review costs	(1.9)	—	(6.3)	—
Adjusted selling, general and administrative expenses, exclusive of transition services agreement income, net (Non-GAAP)	\$ 138.3	\$ 137.7	\$ 423.3	\$ 408.2
Adjusted selling, general and administrative expense rate, exclusive of transition services agreement income, net (Non-GAAP) <sup>2</sup>	2.9%	3.2%	3.0%	3.2%

**Reconciliation of Adjusted Selling, General and Administrative Expenses, Inclusive of Transition Services Agreement Income, Net - Corporate, Support and Other**

Selling, general and administrative expenses (GAAP)	\$ 140.2	\$ 137.6	\$ 429.6	\$ 410.6
Add/Deduct: Store closure costs	—	0.1	—	(2.4)
Deduct: Strategic review costs	(1.9)	—	(6.3)	—
Deduct: Transition services agreement income, net	(23.8)	—	(31.8)	—
Adjusted selling, general and administrative expenses, inclusive of transition services agreement income, net (Non-GAAP)	\$ 114.5	\$ 137.7	\$ 391.5	\$ 408.2
Adjusted selling, general and administrative expense rate, inclusive of transition services agreement income, net (Non-GAAP) <sup>2</sup>	2.4%	3.2%	2.8%	3.2%

<sup>2</sup>Corporate, support and other SG&A expenses and operating loss shown as a percentage of total revenue for continuing operations

Amounts in tables above may not recalculate due to rounding.

## T-7a

## DOLLAR TREE, INC.

## Reconciliation of Non-GAAP Financial Measures - Continuing Operations

(In millions, except per share data)

(Unaudited)

	13 Weeks Ended		39 Weeks Ended	
	November 1, 2025	November 2, 2024	November 1, 2025	November 2, 2024
<b>Reconciliation of Adjusted Operating Loss - Corporate, Support and Other</b>				
Operating loss (GAAP)	\$ (111.7)	\$ (134.5)	\$ (386.3)	\$ (401.1)
Add/Deduct: Store closure costs	—	(0.1)	—	2.4
Add: Strategic review costs	1.9	—	6.3	—
Adjusted operating loss (Non-GAAP)	\$ (109.8)	\$ (134.6)	\$ (380.0)	\$ (398.7)
Adjusted operating loss margin (Non-GAAP) <sup>2</sup>	(2.3%)	(3.1%)	(2.7%)	(3.2%)
<b>Reconciliation of Adjusted Selling, General and Administrative Expenses - Continuing Operations</b>				
Selling, general and administrative expenses (GAAP)	\$ 1,385.7	\$ 1,206.6	\$ 4,005.0	\$ 3,483.1
Add/Deduct: Store closure costs	—	0.1	—	(2.4)
Deduct: Strategic review costs	(2.0)	(1.2)	(10.7)	(1.2)
Deduct: Severance	—	—	—	(2.2)
Adjusted selling, general and administrative expenses (Non-GAAP)	\$ 1,383.7	\$ 1,205.5	\$ 3,994.3	\$ 3,477.3
Adjusted selling, general and administrative expense rate (Non-GAAP)	29.1%	27.8%	28.6%	27.6%
<b>Reconciliation of Adjusted Operating Income - Continuing Operations</b>				
Operating income (GAAP)	\$ 343.3	\$ 330.7	\$ 958.4	\$ 928.4
Add/Deduct: Store closure costs	—	(0.1)	—	2.4
Add: Strategic review costs	2.0	1.2	10.7	1.2
Add: Severance	—	—	—	2.2
Adjusted operating income (Non-GAAP)	\$ 345.3	\$ 331.8	\$ 969.1	\$ 934.2
Adjusted operating income margin (Non-GAAP)	7.3%	7.6%	6.9%	7.4%
<b>Reconciliation of Adjusted Income from Continuing Operations</b>				
Income from Continuing Operations (GAAP)	\$ 244.6	\$ 232.3	\$ 713.6	\$ 642.3
SG&A adjustments:				
Add/Deduct: Store closure costs	—	(0.1)	—	2.4
Add: Strategic review costs	2.0	1.2	10.7	1.2
Add: Severance	—	—	—	2.2
Non-operating adjustment:				
Deduct: Non-operating insurance gain	—	—	(61.8)	—
Provision for income tax adjustments	(0.5)	(0.3)	12.6	(1.3)
Adjusted income from continuing operations (Non-GAAP)	\$ 246.1	\$ 233.1	\$ 675.1	\$ 646.8
Adjusted income from continuing operations as percentage of total revenue (Non-GAAP)	5.2%	5.4%	4.8%	5.1%

<sup>2</sup>Corporate, support and other SG&A expenses and operating loss shown as a percentage of total revenue for continuing operations

Amounts in tables above may not recalculate due to rounding.

## T-7b

## DOLLAR TREE, INC.

## Reconciliation of Non-GAAP Financial Measures - Continuing Operations

(In millions, except per share data)

(Unaudited)

	13 Weeks Ended		39 Weeks Ended	
	November 1, 2025	November 2, 2024	November 1, 2025	November 2, 2024
<b>Reconciliation of Adjusted Diluted Earnings Per Share - Continuing Operations</b>				
Diluted earnings per share - continuing operations (GAAP)	\$ 1.20	\$ 1.08	\$ 3.42	\$ 2.97
SG&A adjustments:				
Add/Deduct: Store closure costs	—	—	—	0.01
Add: Strategic review costs	0.01	0.01	0.05	0.01
Add: Severance	—	—	—	0.01
Non-operating adjustment:				
Deduct: Non-operating insurance gain	—	—	(0.30)	—
Provision for income tax adjustments	—	—	0.06	(0.01)
Adjusted diluted earnings per share - continuing operations (Non-GAAP)	\$ 1.21	\$ 1.08	\$ 3.24	\$ 2.99
<b>Reconciliation of Adjusted Effective Tax Rate - Continuing Operations</b>				
Effective tax rate (GAAP)	23.9%	23.2%	25.1%	23.8%
Add/deduct: tax impact of non-GAAP adjustments <sup>3</sup>	—%	—%	—%	—%
Consolidated adjusted effective tax rate (non-GAAP)	23.9%	23.2%	25.1%	23.8%

<sup>3</sup>Relates to the tax effect of non-GAAP adjustments, which were determined based on the nature of the underlying non-GAAP adjustments and their relevant tax rates.

Amounts in tables above may not recalculate due to rounding.

**T-8**  
**DOLLAR TREE, INC.**  
**Reconciliation of Non-GAAP Financial Measures**  
**(In millions, except per share data)**  
**(Unaudited)**

	13 Weeks Ended		39 Weeks Ended	
	November 1, 2025	November 2, 2024	November 1, 2025	November 2, 2024
<b>Reconciliation of Net Cash Provided by Operating Activities of Continuing Operations to Free Cash Flow from Continuing Operations</b>				
Net cash provided by operating activities of continuing operations (GAAP)	\$ 319.3	\$ 598.1	\$ 958.5	\$ 1,335.8
Deduct:				
Capital expenditures of continuing operations	(376.4)	(341.4)	(870.3)	(1,005.7)
Free cash flow from continuing operations (Non-GAAP)	\$ (57.1)	\$ 256.7	\$ 88.2	\$ 330.1
Net cash used in investing activities of continuing operations (GAAP) (e)	\$ (371.8)	\$ (322.6)	\$ (393.0)	\$ (961.5)
Net cash used in financing activities (GAAP)	\$ (67.5)	\$ (248.0)	\$ (1,703.5)	\$ (412.9)

(e) Net cash used in investing activities includes capital expenditures, which is included in our computation of free cash flow.