

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549**

FORM 10-Q

(Mark One)

Quarterly report pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934

For the quarterly period ended August 2, 2003

OR

Transition report pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934

Commission File Number: 0-25464

DOLLAR TREE STORES, INC.

(Exact name of registrant as specified in its charter)

Virginia
(State or other jurisdiction of
incorporation or organization)

54-1387365
(I.R.S. Employer
Identification No.)

**500 Volvo Parkway
Chesapeake, Virginia**
(Address of principal executive offices)

Telephone Number (757) 321-5000
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Yes No

As of September 8, 2003, there were 115,096,041 shares of the Registrant's Common Stock outstanding.

**DOLLAR TREE STORES, INC.
AND SUBSIDIARIES**

INDEX

| | |
|--|----|
| Item 1. Financial Statements: | |
| Condensed Consolidated Balance Sheets August 2, 2003, February 1, 2003 and December 31, 2002 | 3 |
| Condensed Consolidated Income Statements Three months and six months ended August 2, 2003 and July 31, 2002 | 4 |
| Condensed Consolidated Statements of Cash Flows Six months ended August 2, 2003 and July 31, 2002 | 5 |
| Notes to Condensed Consolidated Financial Statements | 6 |
| Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations | 11 |
| Item 3. Quantitative and Qualitative Disclosures About Market Risk | 16 |
| Item 4. Controls and Procedures | 17 |
| PART II-OTHER INFORMATION | |
| Item 1. Legal Proceedings | 18 |
| Item 4. Submission of Matters to a Vote of Security Holders | 18 |
| Item 5. Other Information | 18 |
| Item 6. Exhibits and Reports on Form 8-K | 19 |
| Signatures | 20 |

**DOLLAR TREE STORES, INC.
AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS**
(In thousands, except share data)
(Unaudited)

| | August 2, 2003 | February 1, 2003 | December 31, 2002 |
|---|---------------------|---------------------|----------------------|
| ASSETS | | | |
| Current assets: | | | |
| Cash and cash equivalents | \$ 100,348 | \$ 237,302 | \$ 292,192 |
| Short-term investments | -- | 63,525 | 43,780 |
| Merchandise inventories | 513,277 | 438,439 | 357,665 |
| Deferred tax asset | 14,698 | 14,333 | 10,409 |
| Refundable income taxes | 6,059 | -- | -- |
| Prepaid expenses and other current assets | 14,751 | 15,783 | 12,094 |
| | <u>649,133</u> | <u>769,382</u> | <u>716,140</u> |
| Total current assets | 649,133 | 769,382 | 716,140 |
| Property and equipment, net (Note 4) | 540,134 | 477,947 | 344,322 |
| Intangible assets, net (Note 2) | 125,384 | 41,351 | 41,418 |
| Other assets, net | 16,347 | 15,559 | 14,497 |
| | <u>\$ 1,330,998</u> | <u>\$ 1,304,239</u> | <u>\$ 1,116,377</u> |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | | |
| Current liabilities: | | | |
| Current portion of long-term debt | \$ 25,975 | \$ 25,000 | \$ 25,000 |
| Current installments of obligations under capital leases | 5,265 | 5,811 | 5,782 |
| Accounts payable | 108,324 | 137,668 | 59,451 |
| Other current liabilities | 71,567 | 75,033 | 88,237 |
| Income taxes payable | -- | 23,548 | 28,041 |
| | <u>211,131</u> | <u>267,060</u> | <u>206,511</u> |
| Total current liabilities | 211,131 | 267,060 | 206,511 |
| Long-term debt, excluding current portion (Note 4) | 142,422 | 146,628 | 6,000 |
| Obligations under capital leases, excluding current installments | 16,218 | 17,283 | 17,647 |

| | | | |
|---|--------------|--------------|--------------|
| Deferred tax liability | 22,471 | 11,685 | 9,899 |
| Other liabilities | 18,864 | 15,764 | 20,916 |
| Total liabilities | 411,106 | 458,420 | 260,973 |
| Shareholders' equity: | | | |
| Common stock, par value \$0.01. 300,000,000 shares authorized, 114,775,170; 114,231,314; and 114,186,569 shares issued and outstanding at August 2, 2003, February 1, 2003, and December 31, 2002, respectively | 1,148 | 1,142 | 1,142 |
| Additional paid-in capital | 230,334 | 218,106 | 217,267 |
| Accumulated other comprehensive loss (Note 6) | (1,057) | (1,277) | (1,373) |
| Unearned compensation | (88) | (112) | (117) |
| Retained earnings | 689,555 | 627,960 | 638,485 |
| Total shareholders' equity | 919,892 | 845,819 | 855,404 |
| Commitments | -- | -- | -- |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | \$ 1,330,998 | \$ 1,304,239 | \$ 1,116,377 |

See accompanying Notes to Condensed Consolidated Financial Statements.

**DOLLAR TREE STORES, INC.
AND SUBSIDIARIES
CONDENSED CONSOLIDATED INCOME STATEMENTS**
In thousands, except per share data
(Unaudited)

| | Three Months Ended | | Six Months Ended | |
|---|--------------------|------------------|-------------------|------------------|
| | August 2, 2003 | July 31, 2002 | August 2, 2003 | July 31, 2002 |
| Net sales | \$ 626,028 | \$ 512,444 | \$ 1,241,596 | \$ 1,022,112 |
| Cost of sales | 404,921 | 329,321 | 802,701 | 654,480 |
| Gross profit | 221,107 | 183,123 | 438,895 | 367,632 |
| Selling, general and administrative expenses | 173,507 | 141,883 | 336,804 | 280,676 |
| Operating income | 47,600 | 41,240 | 102,091 | 86,956 |
| Other income (expense): | | | | |
| Interest income | 714 | 792 | 1,524 | 1,856 |
| Interest expense | (2,153) | (1,061) | (4,211) | (2,289) |
| Change in fair value of non-hedging interest rate swaps | 665 | (929) | 748 | (819) |
| Total other expense, net | (774) | (1,198) | (1,939) | (1,252) |
| Income before income taxes | 46,826 | 40,042 | 100,152 | 85,704 |
| Provision for income taxes | 18,027 | 15,416 | 38,558 | 32,996 |
| Net income (Notes 4 and 6) | \$ 28,799 | \$ 24,626 | \$ 61,594 | \$ 52,708 |
| Net income per share (Notes 3 and 4) | | | | |
| Basic | \$ 0.25 | \$ 0.22 | \$ 0.54 | \$ 0.46 |
| Diluted | \$ 0.25 | \$ 0.21 | \$ 0.54 | \$ 0.46 |

See accompanying Notes to Condensed Consolidated Financial Statements.

**DOLLAR TREE STORES, INC.
AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**
(In thousands)
(Unaudited)

| | Six Months Ended | |
|--|-------------------|------------------|
| | August 2, 2003 | July 31, 2002 |
| Cash flows from operating activities: | | |
| Net income | \$ 61,594 | \$ 52,708 |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: | | |
| Depreciation and amortization | 47,938 | 34,487 |
| Loss on disposal of property and equipment | 1,933 | 1,314 |
| Change in fair value of non-hedging interest rate swaps | (748) | 819 |
| Provision for deferred income taxes | 10,881 | (167) |
| Tax benefit of stock option exercises | 2,323 | 9,567 |
| Other non-cash adjustments to net income | 212 | 201 |
| Changes in assets and liabilities increasing (decreasing) cash and cash equivalents: | | |
| Merchandise inventories | (49,386) | (71,272) |
| Prepaid expenses and other current assets | 1,347 | 4,189 |
| Refundable income taxes | (6,059) | (3,660) |
| Other assets | (1,084) | (543) |
| Accounts payable and other current liabilities | (46,184) | (50,141) |
| Income taxes payable | (21,374) | (3,513) |
| Other liabilities | 1,711 | 4,310 |
| Net cash provided by (used in) operating activities | 3,104 | (21,701) |
| Capital expenditures | (99,170) | (62,191) |
| Purchase of Greenbacks, Inc., net of cash acquired of \$1,248 | (99,560) | -- |
| Purchase of short-term investments | (30,360) | (16,500) |
| Proceeds from sales of short-term investments | 93,885 | -- |
| Acquisition of favorable lease rights | -- | (813) |
| Proceeds from sale of property and equipment | 1 | 223 |
| Settlement of merger-related contingencies | -- | 75 |
| Net cash used in investing activities | (135,204) | (79,206) |
| Cash flows from financing activities | | |
| Repayment of long-term debt and facility fees | (10,838) | (6,025) |
| Principal payments under capital lease obligations | (3,927) | (1,897) |
| Proceeds from stock issued pursuant to stock-based compensation plans | 9,911 | 28,160 |
| Net cash provided by (used in) financing activities | (4,854) | 20,238 |
| Net decrease in cash and cash equivalents | (136,954) | (80,669) |
| Cash and cash equivalents at beginning of period | 237,302 | 218,077 |
| Cash and cash equivalents at end of period | \$ 100,348 | \$ 137,408 |
| Supplemental disclosure of cash flow information: | | |
| Cash paid for: | | |
| Interest | \$ 3,712 | \$ 1,956 |
| Income taxes | 55,501 | 15,587 |

See accompanying Notes to Condensed Consolidated Financial Statements.

**DOLLAR TREE STORES, INC.
AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

1. BASIS OF PRESENTATION

The condensed consolidated financial statements at August 2, 2003 and for the three- and six-month periods ended August 2, 2003 and July 31, 2002 are unaudited and reflect all adjustments (consisting only of normal recurring adjustments) which are, in the opinion of management, necessary for a fair presentation of the financial position at August 2, 2003 and operating results for the interim periods. The February 1, 2003 and December 31, 2002 balance sheet information was derived from the audited consolidated financial statements as of those dates.

The condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto, together with management's discussion and analysis of financial condition and results of operations for the year ended December 31, 2002 contained in the Company's Annual Report on Form 10-K filed March 28, 2003. The results of operations for the three- and six-month periods ended August 2, 2003 are not necessarily indicative of the results to be expected for the entire fiscal year ending January 31, 2004.

Certain 2002 amounts have been reclassified for comparability with the 2003 financial statement presentation.

2. ACQUISITION

On June 29, 2003, the Company acquired 100% of the outstanding capital stock of Greenbacks, Inc. (Greenbacks). The results of Greenbacks' operations are included in the condensed consolidated financial statements since that date. Greenbacks was a privately-held company operating 100 stores in 10 western states and one expandable 252,000 square foot distribution center in Salt Lake City. As a result of this acquisition, the Company has extended its geographical reach to include 47 states compared with 41 states prior to the acquisition. In addition, this acquisition has provided the Company with an expandable distribution infrastructure in the Rocky Mountain area of the country. The aggregate purchase price was approximately \$100 million and was paid in cash. In addition, the Company incurred approximately \$0.8 million in direct costs associated with the acquisition.

The following table summarizes the estimated fair value of the assets acquired and liabilities assumed at the date of acquisition. The Company is in the process of finalizing the purchase price and the valuation of certain of the assets and liabilities; therefore, the purchase price and the allocation of the purchase price are subject to adjustment.

| | (In thousands) |
|---------------------------|----------------|
| Current assets | \$ 27,607 |
| Property and equipment | 7,856 |
| Intangible assets | 3,031 |
| Goodwill | 81,151 |
| Other assets | 33 |
| | <hr/> |
| Total assets acquired | 119,678 |
| | <hr/> |
| Current liabilities | 11,549 |
| Long-term debt | 4,838 |
| Other liabilities | 2,481 |
| | <hr/> |
| Total liabilities assumed | 18,868 |
| | <hr/> |
| Net assets acquired | \$ 100,810 |
| | <hr/> |

In accordance with SFAS No. 142, goodwill will not be amortized, but rather tested annually for impairment.

Included in the intangible assets acquired were non-compete agreements of \$2.0 million and favorable lease rights for operating leases for retail locations of \$1.0 million. The non-compete agreements are with former key executives of Greenbacks. They are being amortized over five years, the weighted average term of the agreements. The favorable lease rights are being amortized on a straight-line basis to rent expense over the remaining initial lease terms, which expire at various dates through 2012.

3. NET INCOME PER SHARE

The following table sets forth the calculation of basic and diluted net income per share:

| | Three Months Ended | | Six Months Ended | |
|---|---------------------------------------|------------------|-------------------|------------------|
| | August 2, 2003 | July 31, 2002 | August 2, 2003 | July 31, 2002 |
| | (In thousands, except per share data) | | | |
| Basic net income per share: | | | | |
| Net income | \$ 28,799 | \$ 24,626 | \$ 61,594 | \$ 52,708 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Weighted average number of common shares outstanding | 114,500 | 113,922 | 114,379 | 113,361 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Basic net income per share | \$ 0.25 | \$ 0.22 | \$ 0.54 | \$ 0.46 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Diluted net income per share: | | | | |
| Net income | \$ 28,799 | \$ 24,626 | \$ 61,594 | \$ 52,708 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Weighted average number of common shares outstanding | 114,500 | 113,922 | 114,379 | 113,361 |
| Dilutive effect of stock options and restricted stock (as determined by applying the treasury stock method) | 1,099 | 1,217 | 686 | 1,226 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Weighted average number of common shares and dilutive potential common shares outstanding | 115,599 | 115,139 | 115,065 | 114,587 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Diluted net income per share | \$ 0.25 | \$ 0.21 | \$ 0.54 | \$ 0.46 |
| | <hr/> | <hr/> | <hr/> | <hr/> |

At August 2, 2003 and July 31, 2002, 1,656,102 and 177,556 stock options, respectively, are not included in the calculation of the weighted average number of common

shares and dilutive potential common shares outstanding because their effect would be anti-dilutive.

4. VARIABLE INTEREST ENTITY

Effective January 1, 2003, the Company implemented the Financial Accounting Standards Board's Interpretation No. 46, "Consolidation of Variable Interest Entities" (FIN 46). Under the terms of this standard, certain variable interest entities, such as the entity in which the Company's synthetic lease facility is held, are required to be consolidated on the Company's financial statements. As a result of the implementation, the assets of four distribution centers and the debt formerly incurred by the variable interest entity to purchase and construct the assets were included in the Company's balance sheets for periods after January 1, 2003. These distribution centers were previously accounted for as operating leases.

The following table reconciles reported net income and net income per share to net income and net income per share that would have been recorded if FIN 46 were effective for each of the periods presented prior to January 1, 2003:

| | Three Months Ended | | Six Months Ended | |
|---|--------------------|------------------|-------------------|------------------|
| | August 2, 2003 | July 31, 2002 | August 2, 2003 | July 31, 2002 |
| (In thousands, except per share data) | | | | |
| Reconciliation of net income: | | | | |
| Net income, as reported | \$ 28,799 | \$ 24,626 | \$ 61,594 | \$ 52,708 |
| Less: Depreciation, amortization and deferred rent effect (net of tax) | -- | (1,030) | -- | (2,060) |
| Adjusted net income | <u>\$ 28,799</u> | <u>\$ 23,596</u> | <u>\$ 61,594</u> | <u>\$ 50,648</u> |
| Basic net income per share: | | | | |
| Net income per share, as reported | \$ 0.25 | \$ 0.22 | \$ 0.54 | \$ 0.46 |
| Less: Depreciation, amortization and deferred rent effect (net of tax) | -- | (0.01) | -- | (0.01) |
| Adjusted net income per share | <u>\$ 0.25</u> | <u>\$ 0.21</u> | <u>\$ 0.54</u> | <u>\$ 0.45</u> |
| Diluted net income per share: | | | | |
| Net income per share, as reported | \$ 0.25 | \$ 0.21 | \$ 0.54 | \$ 0.46 |
| Less: Depreciation, amortization and deferred rent effect (net of tax) | -- | (0.01) | -- | (0.02) |
| Adjusted net income per share | <u>\$ 0.25</u> | <u>\$ 0.20</u> | <u>\$ 0.54</u> | <u>\$ 0.44</u> |

5. STOCK-BASED COMPENSATION

In December 2002, the Financial Accounting Standards Board issued SFAS No. 148, "Accounting for Stock-Based Compensation – Transition and Disclosure, an amendment of SFAS No. 123." This statement amends SFAS No. 123 to provide alternative methods of transition for a voluntary change to the fair value method of accounting for stock-based employee compensation. In addition, this statement amends the disclosure requirements of SFAS No. 123 to require prominent disclosures in both annual and interim financial statements. Certain of the disclosure modifications are required for fiscal years ending after December 15, 2002 and are included in the table below.

The Company currently applies the intrinsic value-based method of accounting prescribed by Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees," and related Interpretations in accounting for its fixed stock option plans. As such, compensation expense would be recorded on the date of grant only if the current market price of the underlying stock exceeded the exercise price. SFAS No. 123, "Accounting for Stock-Based Compensation," established accounting and disclosure requirements using a fair value-based method of accounting for stock-based employee compensation plans. As allowed by SFAS No. 123, the Company has elected to continue to apply the intrinsic value-based method of accounting described above, and has adopted the disclosure only requirements of SFAS No. 148.

If the accounting provisions of SFAS No. 123 had been adopted, the Company's net income and net income per share would have been reduced to the pro forma amounts indicated in the following table:

| | Three Months Ended | | Six Months Ended | |
|--|--------------------|------------------|-------------------|------------------|
| | August 2, 2003 | July 31, 2002 | August 2, 2003 | July 31, 2002 |
| (In thousands, except per share data) | | | | |
| Net income as reported | \$28,799 | \$24,626 | \$61,594 | \$52,708 |
| Deduct: Additional stock-based employee compensation determined under fair-value based method net of related tax effects | (3,662) | (3,730) | (6,849) | (7,189) |
| Net income for SFAS No. 123 | <u>\$25,137</u> | <u>\$20,896</u> | <u>\$54,745</u> | <u>\$45,519</u> |
| Net income per share | | | | |
| Basic, as reported | \$ 0.25 | \$ 0.22 | \$ 0.54 | \$ 0.46 |
| Basic, pro forma for SFAS No. 123 | \$ 0.22 | \$ 0.18 | \$ 0.48 | \$ 0.40 |
| Diluted, as reported | \$ 0.25 | \$ 0.21 | \$ 0.54 | \$ 0.46 |

in the mid-Atlantic region. In addition, the SKM Equity Fund III, L.P. (SKM Equity) and SKM Investment Fund (SKM Investment), acquired a combined fully diluted interest in Ollie's of 53.1%. Two of the Company's directors, Thomas Saunders and John Megrue, are principal members of Saunders Karp & Megrue Partners, L.L.C., which serves as the general partner of SKM Equity and SKM Investment. In conjunction with the acquisition of its interest in Ollie's, the Company also entered into a call option agreement, which provides the Company with the right to purchase all equity in Ollie's in 2006. The Company has no obligation to exercise the option or make any additional investment in Ollie's.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

INTRODUCTORY NOTE: Unless otherwise stated, references to "we," "our" and "us" generally refer to Dollar Tree Stores, Inc. and its direct and indirect subsidiaries on a consolidated basis.

A WARNING ABOUT FORWARD-LOOKING STATEMENTS: This document contains "forward-looking statements" as that term is used in the Private Securities Litigation Reform Act of 1995. Forward-looking statements address future events, developments or results and typically use words such as "believe," "anticipate," "expect," "intend," "plan" or "estimate." For example, our forward-looking statements include statements regarding:

- o our future net sales results, comparable store net sales, future gross profit margin and earnings growth;
- o our growth plans, including our plans regarding new distribution centers and our anticipated square footage growth;
- o our expectations about our selling, general and administrative and depreciation expenses;
- o our plans regarding Greenbacks, including conversion of stores and improvements in gross profit margin; and
- o our cash needs, including our ability to fund our future capital expenditures, working capital requirements and distribution network expansion.

For a discussion of the risks, uncertainties and assumptions that could affect our future events, developments or results, you should carefully review the risk factors described below, "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Business" sections in our Annual Report on Form 10-K filed March 28, 2003, and review "Risk Factors" in our most recent prospectus:

- o Failure of Greenbacks and Dollar Tree to integrate successfully would cause us to not realize our accretion projections.
- o The outbreak of war and other national and international events, such as terrorism, could lead to disruptions in the economy.
- o Adverse economic conditions, such as reduced consumer confidence and spending, or bad weather could significantly reduce our sales.
- o We could fail to meet our goals for opening or expanding stores on a timely basis, which could cause our sales to suffer. We may not anticipate all the challenges that our expanding operations will impose and, as a result, we may not meet our targets for opening new stores and expanding profitably. In addition, new stores or expanded stores located near existing stores cause sales at our existing stores to suffer.
- o Our sales may be below expectations during the Christmas selling season, which may cause our operating results to suffer materially.
- o Our profitability is vulnerable to future increases in operating and merchandise costs including shipping rates, freight costs, wage levels, inflation, competition and other adverse economic factors.
- o Unforeseen disruptions or costs in operating and expanding our receiving and distribution systems could harm our sales and profitability.

-
- o Our merchandise mix relies heavily on imported goods. An increase in the cost of or disruption in the flow of these goods, for example because of currency fluctuations or the reappearance of Severe Acute Respiratory Syndrome (SARS), may significantly decrease our sales and profits because any transition to alternative sources may not occur in time to meet our demands. In addition, products and alternative sources may also be of lesser quality and more expensive than those we currently import.
 - o Disruptions in the availability of quality, low-cost merchandise in sufficient quantities to maintain our growth may reduce sales and profits.

Our forward-looking statements could be wrong in light of these and other risks, uncertainties and assumptions. The future events, developments or results described in this report or our most recent prospectus could turn out to be materially different. We have no obligation to publicly update or revise our forward-looking statements after the date of this quarterly report and you should not expect us to do so.

Investors should also be aware that while we do, from time to time, communicate with securities analysts and others, it is against our policy to selectively disclose to them any material nonpublic information or other confidential commercial information. Accordingly, shareholders should not assume that we agree with any statement or report issued by any analyst regardless of the content of the statement or report. We generally do not issue financial forecasts or projections and we have a policy against confirming those issued by others. Thus, to the extent that reports issued by securities analysts contain any projections, forecasts or opinions, such reports are not our responsibility.

Recent Developments

Several key events have had or are expected to have a significant effect on our results of operations. You should keep the following in mind:

- o We changed our fiscal year from a calendar year to a retail fiscal year ending on the Saturday closest to January 31. As a result, the fiscal year 2003 represents the period beginning February 2, 2003 and ending January 31, 2004. The following table presents the dates and the number of days in the respective quarters for fiscal year 2003 and fiscal year 2002:

| | | |
|--------------------|---------------------------------|----|
| First Quarter 2003 | February 2, 2003-May 3, 2003 | 91 |
| First Quarter 2002 | February 1, 2002-April 30, 2002 | 89 |

| | | |
|---------------------|-----------------------------------|----|
| Second Quarter 2003 | May 4, 2003-August 2, 2003 | 91 |
| Second Quarter 2002 | May 1, 2002-July 31, 2002 | 92 |
| Third Quarter 2003 | August 3, 2003-November 1, 2003 | 91 |
| Third Quarter 2002 | August 1, 2002-October 31, 2002 | 92 |
| Fourth Quarter 2003 | November 2, 2003-January 31, 2004 | 91 |
| Fourth Quarter 2002 | November 1, 2002-February 1, 2003 | 93 |

- o We have begun construction on our two new distribution centers, one in Joliet, Illinois and the other in Ridgefield, Washington. The Joliet distribution center will be a fully automated 1.2 million square foot facility and will replace our existing Chicago distribution center. The Ridgefield distribution center will be a 665,000 square foot facility that can be expanded in the future to accommodate our growth needs. We anticipate that the Ridgefield distribution center will be operational during our first quarter of 2004 and the Joliet distribution center will be operational by mid-year 2004.

- o On June 29, 2003, we completed our acquisition of Greenbacks, Inc., based in Salt Lake City, Utah, for approximately \$100 million in cash. Greenbacks operated 100 stores in 10 western states and an expandable 252,000 square foot distribution center in Salt Lake City. We used existing cash to fund the purchase and the transaction was accounted for under the purchase method of accounting. Greenbacks is included in our results of operations since the date of acquisition.

Results of Operations

The Quarter Ended August 2, 2003 Compared to the Quarter Ended July 31, 2002

Net Sales. Net sales increased 22.2% in the second quarter of 2003 compared to the prior year second quarter. This \$113.6 million increase in net sales resulted primarily from increased sales at our new and expanded stores and from a 5.1% increase in comparable store net sales. Net sales in our larger, newer stores have been stronger than those in our smaller, older stores. Our comparable store net sales increase was primarily due to increased foot traffic in our stores. Comparable store net sales are positively affected by our expanded and relocated stores, which we include in the calculation, and, to a lesser extent, are negatively affected when we open new stores or expand stores near existing stores.

At August 2, 2003, we operated 2,468 stores, in 47 states, with 15.7 million selling square feet compared to 2,272 stores with 13.2 million selling square feet at February 1, 2003 and 2,114 stores with 11.5 million selling square feet at July 31, 2002. We opened 61 stores, added 100 Greenbacks stores, expanded or relocated 35 stores and closed 12 stores in the second quarter of 2003, compared to 76 stores opened, 23 stores expanded, and 10 stores closed in the second quarter of 2002. In the second quarter of 2003, we added approximately 1.8 million selling square feet, of which approximately 0.3 million selling square feet was added through expanding existing stores.

Gross Profit. Our gross profit as a percentage of net sales is called our gross profit margin. Gross profit margin decreased to 35.3% in the quarter ended August 2, 2003 compared to 35.7% in the quarter ended July 31, 2002. This decline was primarily attributable to the following:

- o a slightly higher percentage of net sales of basic merchandise, which typically carry a lower gross margin;
- o approximately \$1.0 million of additional non-cash depreciation expense in this quarter's cost of sales associated with the adoption of FIN 46-Consolidation of Variable Interest Entities, which consolidated four of our distribution centers, previously accounted for as operating leases, in our financial statements; and
- o the inclusion of Greenbacks' lower margin net sales in our results for the final five weeks of the quarter.

These factors were partially offset by leverage on fixed occupancy and distribution costs provided by our 5.1% comparable store net sales increase for the second quarter of 2003.

Selling, General and Administrative Expenses. Selling, general, and administrative expenses for the second quarter of 2003 remained flat at 27.7%, as a percentage of net sales, compared to last year's second quarter. Improvements in payroll and related costs were partially offset by higher depreciation expense due to investments in stores, infrastructure and point-of-sale systems.

Operating Income. Due to the reasons discussed above, operating income decreased as a percentage of net sales to 7.6% in the second quarter of 2003 compared to 8.0% in the same period of 2002. As expected, Greenbacks did not contribute significant income to our second quarter results. Greenbacks' integration expenses in the second quarter totaled approximately \$300,000.

Interest Income/Expense. Interest income decreased to \$0.7 million in the second quarter of 2003 from \$0.8 million in the second quarter of 2002. This slight decrease resulted from decreases in interest rates earned on our investments and a decrease in the average cash and cash equivalents and short-term investments invested for the second quarter of 2003 compared to the second quarter of 2002. Interest expense increased to \$2.2 million in the second quarter of 2003 compared \$1.1 million for the second quarter of 2002. This increase was primarily due to approximately \$1.0 million of additional interest expense associated with the implementation of FIN 46.

Change in Fair Value of Non-hedging Interest Rate Swaps. The \$0.7 million in income for the second quarter of 2003 and \$0.9 million in expense for the second quarter of 2002 is the result of reflecting our non-hedging interest rate swaps at their fair values in accordance with SFAS No. 133. The change in the fair values for each quarter is primarily the result of changes in interest rates. Due to the many variables involved in determining the fair value, our management is not able to predict changes in the fair values of our interest rate swaps.

The Six Months Ended August 2, 2003 Compared to the Six Months Ended July 31, 2002

Net Sales. Net sales increased 21.5% in the first half of 2003 compared to the prior year first half. This increase was due to sales at our new and expanded stores and a 3.8% increase in comparable store net sales. Net sales in our larger, newer stores have been stronger than those in our smaller, older stores. Comparable store net sales are positively affected by our expanded and relocated stores, which we include in the calculation, and, to a lesser extent, are negatively affected when we open new stores or expand stores near existing stores.

For the six months ended August 2, 2003, we opened 116 stores, added 100 Greenbacks stores, expanded or relocated 65 stores and closed 20 stores in the first half of 2003, compared to 140 stores opened, 49 stores expanded, and 20 stores closed in the first half of 2002. In the first half of the year, we added approximately 2.4 million selling square feet, of which approximately 0.4 million selling square feet was added through expanding existing stores.

We expect our third quarter 2003 net sales to be \$665-\$680 million, based on underlying flat or slightly increased comparable store net sales and square footage growth of approximately 35%-36%, which was similar to the level we saw in the second quarter of 2003.

Gross Profit. Our gross profit as a percentage of net sales is called our gross profit margin. Gross profit margin decreased to 35.3% in the first half of 2003 compared to 36.0% for the same period last year. This decline was primarily attributable to the following:

- o a benefit in last year's gross margin due to shrink adjustments made in connection with our supply chain implementation;
- o a slightly higher percentage of net sales of basic merchandise, which typically carry a lower gross margin; and
- o approximately \$2.0 million of additional non-cash depreciation expense in this year's cost of sales associated with the adoption of FIN 46-Consolidation of Variable Interest Entities, which consolidated four of our distribution centers, previously accounted for as operating leases, in our financial statements.

We expect our gross margin in the third quarter of 2003 to be lower than last year's fiscal third quarter of 36.8%, while we expect our fourth quarter of 2003 gross margin to be higher than last year's fiscal fourth quarter of 36.1%. For fiscal year 2003, we expect our gross margin to approximate 36.0%. We expect Greenbacks' gross profit margin, which is significantly below our overall gross profit margin, to improve; however, the full effect of the margin improvements will be realized in 2004.

Selling, General and Administrative Expenses. Selling, general, and administrative expenses, as a percentage of net sales, for the first six months of 2003 was 27.1% compared to last year's comparable period of 27.5%. Improvements in payroll and related costs were offset by higher depreciation expense due to investments in stores, infrastructure and point-of-sale systems.

We expect a slight improvement in selling, general, and administrative expenses, as a percentage of net sales, in the second half of 2003, primarily in the fourth quarter, compared to the same period last year.

We continue to expect slight increases in depreciation as a percentage of net sales during the second half of 2003 and fiscal year 2004 due to the continued installation of point-of-sale systems in our stores. We expect to convert approximately 40 Greenbacks stores to our signage and fixtures in 2003, with the remaining stores being converted by mid-year 2004.

Operating Income. Due to the reasons discussed above, operating income decreased as a percentage of net sales to 8.2% in the first half of 2003 compared to 8.5% in the same period of 2002.

Based on our first-half 2003 results and the addition of Greenbacks, we expect our sales and earnings growth for the fiscal year to be at least 19.0%, based on slightly positive comparable store sales. We expect to end the fiscal year with square footage growth of approximately 28.0%.

Interest Income/Expense. Interest income decreased to \$1.5 million in the first six months of 2003 from \$1.9 million in the first six months of 2002. This decrease resulted from decreases in interest rates for the first half of 2003 compared to the same period of 2002. Interest expense increased to \$4.2 million in the first half of 2003 compared to \$2.3 million for the first half of 2002. This increase was primarily due to approximately \$2.0 million of additional interest expense associated with the implementation of FIN 46.

Change in Fair Value of Non-hedging Interest Rate Swaps. The \$0.7 million in income for the first half of 2003 and \$0.8 million in expense for the same period last year is the result of reflecting our non-hedging interest rate swaps at their fair values in accordance with SFAS No. 133. The change in the fair values is primarily the result of changes in interest rates. Due to the many variables involved in determining the fair value, our management is not able to predict changes in the fair values of our interest rate swaps.

Liquidity and Capital Resources

Our business requires capital to open new stores, expand our distribution network and operate existing stores. Our working capital requirements for existing stores are seasonal in nature and typically reach their peak in the months of September and October. Historically, we have satisfied our seasonal working capital requirements for existing stores and funded our store opening and expansion programs from internally generated funds and borrowings under our credit facilities.

The following table compares cash-related information for the six months ended August 2, 2003 and July 30, 2002:

| | Six Months Ended | |
|---------------------------------|-------------------|------------------|
| | August 2, 2003 | July 31, 2002 |
| | (In millions) | |
| Net cash provided by (used in): | | |
| Operating activities | \$ 3.1 | \$ (21.7) |
| Investing activities | (135.2) | (79.2) |
| Financing activities | (4.9) | 20.2 |

The \$24.8 million increase in cash provided by operating activities was primarily the result of increased net income and decreased expenditures for inventory offset by the timing of income tax payments.

The \$56.0 million increase in cash used in investing activities was primarily due to the purchase of Greenbacks and increased capital expenditures associated with our new and expanded stores and new distribution centers. These increases in cash used in investing activities were offset by proceeds received from the sale of our short-term investments.

The \$25.1 million decrease in cash provided by financing activities was primarily attributed to \$18.2 million less cash received pursuant to stock-based compensation plans in the first half of 2003 compared to the first half of 2002 due to decreased stock option exercises. We believe the decrease in stock option exercises was primarily attributable to lower stock prices in the first six months of 2003 compared to the prior year period.

At August 2, 2003, our long-term borrowings were \$168.4 million. We had \$150.0 million available through our bank facility. We also have a \$125.0 million Letter of Credit Reimbursement and Security Agreement, of which approximately \$52.7 million was committed to letters of credit issued for routine purchases of imported merchandise.

Effective May 30, 2003, we entered into a revolving credit facility. The facility provides for, among other things: (1) a \$150,000 revolving line of credit, bearing interest at LIBOR, plus a spread; and (2) an annual facilities fee, calculated as a percentage, as defined, of the amount available under the line of credit and an annual administrative fee payable quarterly.

The facility, among other things, requires the maintenance of certain specified financial ratios, restricts the payment of certain distributions and prohibits the incurrence of certain new indebtedness. The facility matures on May 29, 2004.

We expect to borrow from our revolving line of credit for seasonal inventory purchases or for our distribution center construction in the third and fourth quarters of 2003.

On August 7, 2003, we paid \$4.0 million to acquire a 10.5% fully diluted interest in Ollie's Holdings, Inc., a multi-price point discount retailer located in the mid-Atlantic region. In addition, the SKM Equity Fund III, L.P. and SKM Investment Fund acquired a combined fully diluted interest in Ollie's of 53.1%. Two of our directors, Thomas Saunders and John Megrue, are principal members of Saunders Karp & Megrue Partners, L.L.C., which serves as the general partner of SKM Equity and SKM Investment. We also entered into a call option agreement giving us the right to purchase all equity in Ollie's in 2006. We have no obligation to exercise the option or make any additional investment in Ollie's.

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

We are exposed to various types of market risk in the normal course of our business, including the impact of interest rate changes and foreign currency rate fluctuations. We may enter into interest rate swaps to manage our exposure to interest rate changes, and we may employ other risk management strategies, including the use of foreign currency forward contracts. We do not enter into derivative instruments for any purpose other than cash flow hedging purposes. Certain of our interest rate swaps do not qualify for hedge accounting treatment under SFAS No. 133, as amended by SFAS No. 138, because they contain provisions that "knockout" the swap when the variable interest rate exceeds a predetermined rate.

Interest Rate Risk

The following table summarizes the financial terms and fair values of each of our interest rate swap agreements at August 2, 2003:

| Hedging Instrument | Receive Variable | Pay Fixed | Knockout Rate | Expiration | Fair Value |
|-----------------------------------|------------------|-----------|---------------|------------|---------------|
| \$19.0 million interest rate swap | LIBOR | 4.88% | 7.75% | 4/1/09 | (\$1,464,000) |
| \$10.0 million interest rate swap | LIBOR | 6.45% | 7.41% | 6/2/04 | (\$436,000) |
| \$5.0 million interest rate swap | LIBOR | 5.83% | 7.41% | 6/2/04 | (\$192,000) |
| \$25.0 million interest rate swap | LIBOR | 5.43% | N/A | 3/12/06 | (\$1,897,000) |

Due to the many variables involved in determining the fair value, management is not able to predict the changes in fair value of our interest rate swaps. The fair values are the estimated amounts we would pay to terminate the agreements as of the reporting date. These fair values are obtained from an outside financial institution.

There have been no material changes in our interest rate risk exposure during the first half of 2003.

Foreign Currency Risk

There have been no material changes to our market risk exposures resulting from foreign currency transactions during the first six months of 2003.

Item 4. CONTROLS AND PROCEDURES.

(a) Evaluation of disclosure controls and procedures

Within 90 days prior to the date of this report, our disclosure committee carried out an evaluation, under the supervision and with the participation of our management, including our chief executive officer and our chief financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Rule 13a-14 of the Securities and Exchange Act of 1934 (the "Exchange Act"). Based upon that evaluation, our chief executive officer and our chief financial officer concluded that as of the date of our evaluation, the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act) are effective to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods

specified in Securities and Exchange Commission rules and forms.

(b) Changes in internal controls

There were no significant changes in our internal controls or in other factors that could significantly affect these controls subsequent to the date of our most recent evaluation.

PART II. OTHER INFORMATION

Item 1. LEGAL PROCEEDINGS.

From time to time we are defendants in ordinary, routine litigation and proceedings incidental to our business, including:

- o employment-related matters;
- o product safety matters, including product recalls by the Consumer Products Safety Commission;
- o personal injury claims; and
- o the infringement of the intellectual property rights of others.

We have been sued in California by several employees and in Alabama by a salaried store manager and a former store manager who allege that they should have been classified as non-exempt employees and, therefore, should have received overtime compensation. The suits also request that the California state court certify the case as a class action on behalf of all store managers, assistant managers and merchandise managers in our California stores and request that the Alabama Federal Court certify the case as a collective action under the Fair Labor Standards Act on behalf of all salaried managers in all of our stores. We will vigorously defend ourselves in these matters.

A plaintiff filed suit against us alleging that a stretch cord purchased in one of our stores was responsible for the loss of her eye. Plaintiff alleges, among other things, that we did not warn her of the dangers resulting from the use of stretch cords. We believe that we are not liable for this loss and will defend ourselves vigorously. However, no assurances can be given as to the outcome of this case.

We do not believe that any of these matters will individually, or in the aggregate, have a material adverse affect on us.

Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

At our Annual Meeting of Shareholders held on June 19, 2003, the following individuals were re-elected to the Board of Directors:

| | Votes For | Votes Withheld |
|-------------------------|-------------|----------------|
| J. Douglas Perry | 101,055,562 | 1,252,104 |
| Thomas A. Saunders, III | 101,628,315 | 679,351 |
| Eileen R. Scott | 101,619,200 | 688,466 |

In addition, the following plans were approved:

| | | |
|--|------------|------------|
| 2003 Equity Incentive Plan | 74,360,401 | 19,514,051 |
| 2003 Non-Employee Director Stock Option Plan | 89,746,142 | 4,126,164 |
| 2003 Director Deferred Compensation Plan | 91,419,458 | 2,450,910 |

Item 5. OTHER INFORMATION.

Grant of Options to Directors

On June 19, 2003, we granted options to purchase 6,000 shares of common stock each to Richard Lesser, John Megrue, Thomas Saunders, Eileen Scott, and Alan Wurtzel as continuing non-employee directors. In addition, the Compensation Committee of the Board of Directors awarded J. Douglas Perry 6,000 option shares in his capacity as Chairman Emeritus. All of these options were granted under the Stock Incentive Plan and are immediately exercisable at an exercise price of \$32.02 per share. In addition, under the 2003 Director Deferred Compensation Plan, non-employee directors may also receive stock or options in lieu of compensation expense for board fees.

Item 6. EXHIBITS AND REPORTS ON FORM 8-K.

(a) Exhibits

99. Additional Exhibits

- 99.1 Statement under Section 906 of the Sarbanes-Oxley Act of Chief Executive Officer
- 99.2 Statement under Section 906 of the Sarbanes-Oxley Act of Chief Financial Officer
- 99.3 Certification required under Section 302 of the Sarbanes-Oxley Act of Chief Executive Officer
- 99.4 Certification required under Section 302 of the Sarbanes-Oxley Act of Chief Financial Officer

(b) Reports on Form 8-K:

The following reports on Form 8-K were filed during the second quarter of 2003:

- 1. Report on Form 8-K, filed May 8, 2003, included a press release regarding the sales results for the first quarter ended May 3, 2003.
- 2. Report on Form 8-K, filed May 20, 2003, included a press release announcing the signing of a binding agreement to acquire Greenbacks, Inc.
- 3. Report on Form 8-K, filed May 29, 2003, included a press release regarding the earnings results for the first quarter ended May 3, 2003.
- 4. Report on Form 8-K, filed June 2, 2003, included a summary of information discussed in the first quarter of 2003 earnings conference call.
- 5. Report on Form 8-K, filed June 19, 2003, included a press release regarding the results of the Annual Shareholders Meeting.
- 6. Report on Form 8-K, filed June 30, 2003, included a press release regarding the completion of the acquisition of Greenbacks, Inc.
- 7. Report on Form 8-K, filed July 7, 2003, included the text of the business update for the second quarter of 2003.

Also, in the third quarter of 2003, we filed the following reports on Form 8-K:

- 1. Report on Form 8-K, filed August 7, 2003, included a press release regarding the sales results for the second quarter ended August 2, 2003.
- 2. Report on Form 8-K, filed August 26, 2003, included the text and the tables of the press release regarding the earnings results for the second quarter ended August 2, 2003.
- 3. Report on Form 8-K, filed August 29, 2003, included a summary of information discussed in the second quarter of 2003 earnings conference call.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

DATE: September 12, 2003

DOLLAR TREE STORES, INC.

/s/ Frederick C. Coble

Frederick C. Coble
Chief Financial Officer
(principal financial and accounting officer)

Certification Pursuant to 18 U.S.C. Section 1350,
As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report of Dollar Tree Stores, Inc. (the "Company") on Form 10-Q for the period ending August 2, 2003, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Macon F. Brock, Jr., Chairman and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. ss.1350, as adopted pursuant to ss.906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

September 12, 2003

Date

/s/ Macon F. Brock, Jr.

Macon F. Brock, Jr.
Chairman and Chief Executive
Officer

A signed original of this written statement required by Section 906 has been provided to Dollar Tree Stores, Inc. and will be retained by Dollar Tree Stores, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

Certification Pursuant to 18 U.S.C. Section 1350,
As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report of Dollar Tree Stores, Inc. (the "Company") on Form 10-Q for the period ending August 2, 2003, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Frederick C. Coble, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. ss.1350, as adopted pursuant to ss.906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

September 12, 2003

Date

/s/ Frederick C. Coble

Frederick C. Coble
Chief Financial Officer

A signed original of this written statement required by Section 906 has been provided to Dollar Tree Stores, Inc. and will be retained by Dollar Tree Stores, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

CERTIFICATION

I, Macon F. Brock, Jr., certify that:

1. I have reviewed this quarterly report on Form 10-Q of Dollar Tree Stores, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - c) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

Date: September 12, 2003

BY: /s/ Macon F. Brock, Jr.

Macon F. Brock, Jr.
Chairman and Chief Executive Officer

CERTIFICATION

I, Frederick C. Coble, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Dollar Tree Stores, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - c) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

Date: September 12, 2003

BY: /s/ Frederick C. Coble

Frederick C. Coble
Chief Financial Officer